Argidius 2019 Grantee Perception Report - Public

Generated on September 18, 2020

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Key Ratings Summary

Interpreting Your Charts

Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.
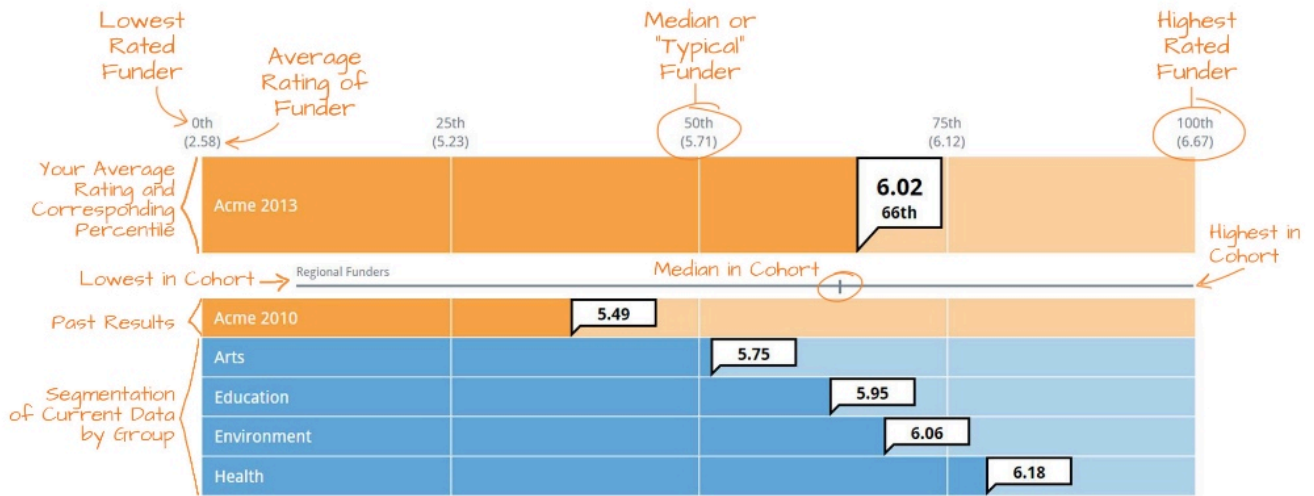
Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than 5 responses.

STATISTICAL SIGNIFICANCE OF CHANGES OVER TIME

CEP compares your past ratings to your current ratings, testing for statistically significant differences. An asterisk in your current results denotes a statistically significant difference between your current rating and the previous rating.

5.81*
60th

Key Ratings Summary

The following chart highlights a selection of your key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.

Key Measures	Average Rating	Percentile Rank
Field Impact Impact on Grantees' Fields	6.19	91st (Custom Cohort)
Community Impact Impact on Grantees' Communities	4.70	14th (Custom Cohort)

Key Measures	Average Rating	Percentile Rank

Organizational Impact
Impact on Grantees' Organizations — 6.21 — **54th**
Custom Cohort

Relationships
Strength of Relationships with Grantees — 6.08 — **33rd**
Custom Cohort

Selection Process
Helpfulness of the Selection Process — 5.20 — **70th**
Custom Cohort

Word Cloud

Grantees were asked, "At this point in time, what is one word that best describes the Foundation?" In the "word cloud" below, the size of each word indicates the frequency with which it was written by grantees. The color of each word is stylistic and not indicative of its frequency. Four grantees described Argidius as "partner," the most commonly used word.

This image was produced using a free tool available at www.tagxedo.com. Copyright (c) 2006, ComponentAce. http://www.componentace.com.

Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
Argidius 2019	September and October 2019	42	40	95%

Survey Year	Year of Active Grants
Argidius 2019	August 2018 - August 2019

Throughout this report, Argidius Foundation 's survey results are compared to CEP's broader dataset of more than 40,000 grantees built up over more than a decade of grantee surveys of more than 250 funders. The full list of participating funders can be found at https://cep.org/gpr-participant-1/.

In order to protect the confidentiality of respondents results are not shown when CEP received fewer than five responses to a specific question.

Subgroups

In addition to showing Argidius's overall ratings, this report shows ratings segmented by Strategy. The online version of this report also shows ratings segmented by Geography, General Performance Ranking, Length of Relationship, and Number of Grants.

Strategy	Number of Responses
Capacity	15
Geography	19

Program Area	Number of Responses
Accelerator	12
Access to Finance	8
Organizational Development	17

Geography	Number of Responses
Africa	18
Global	9
Latin America	10

General Performance Ranking	Number of Responses
A: Strong	14
B: Potential for Improvement	20
C: Limited Performance	5

Length of Relationship	Number of Responses
1 Year or Less	12
2 to 5 Years	14
6 Years or Longer	11

Number of Grants	Number of Responses
One Grant	15
Multiple Grants	22

Subgroup Methodology and Differences

Subgroup Methodology

Strategy: Using data from Argidius's grantee list, and in consultation with Argidius, CEP tagged grantees based on the strategy they belong to.

Program Area: Using data from Argidius's grantee list, and in consultation with Argidius, CEP tagged grantees based on their program area.

Geography: Using data from Argidius's grantee list, and in consultation with Argidius, CEP tagged grantees based on their location.

General Performance Ranking: Using data from Argidius's grantee list, and in consultation with Argidius, CEP tagged grantees by their general performance ranking.

Length of Relationship: Using data from Argidius's grantee list, and in consultation with Argidius, CEP tagged grantees based on the length of their relationship with Argidius.

Number of Grants: Using data from Argidius's grantee list, and in consultation with Argidius, CEP tagged grantees based on the number of grants they have received from Argidius.

Differences by Subgroup

No group consistently rates significantly higher or lower than another when grantees are segmented by strategy, program area, geography, general performance ranking, or length of relationship, suggesting a consistency of experience across Argidius's partners.

Grantees who have received multiple grants from Argidius do, however, provide significantly more positive ratings than grantees who have received only one grant for a few measures in the report including for Argidius's understanding of their beneficiaries' needs, staff's responsiveness, and its impact on their organizations.

Comparative Cohorts

Customized Cohort

Argidius selected a set of 15 funders to create a smaller comparison group that more closely resembles Argidius in scale and scope.

Custom Cohort
Argidius
Bill & Melinda Gates Foundation
C&A Foundation
Citi Foundation
Comic Relief
Ewing Marion Kauffman Foundation
Ford Foundation
Omidyar Network
Porticus
Robin Hood Foundation
Segal Family Foundation
The Pears Foundation
The Rockefeller Foundation
Vitol Foundation
Walton Family Foundation

Standard Cohorts

CEP also included 16 standard cohorts to allow for comparisons to a variety of different types of funders.

Strategy Cohorts

Cohort Name	Count	Description
Small Grant Providers	35	Funders with median grant size of $20K or less
Large Grant Providers	82	Funders with median grant size of $200K or more
High Touch Funders	34	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Intensive Non-Monetary Assistance Providers	32	Funders that provide at least 30% of grantees with comprehensive or field-focused assistance as defined by CEP
Invitation-Only Grantmakers	71	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	88	Funders that make at most 10% of grants by invitation only
International Funders	48	Funders that fund outside of their own country
European Funders	25	Funders that are headquartered in Europe

Annual Giving Cohorts

Cohort Name	Count	Description
Funders Giving Less Than $5 Million	52	Funders with annual giving of less than $5 million
Funders Giving $50 Million or More	59	Funders with annual giving of $50 million or more

Foundation Type Cohorts

Cohort Name	Count	Description
Private Foundations	145	All private foundations in the GPR dataset
Family Foundations	69	All family foundations in the GPR dataset
Community Foundations	33	All community foundations in the GPR dataset
Health Conversion Foundations	29	All health conversation foundations in the GPR dataset
Corporate Foundations	17	All corporate foundations in the GPR dataset

Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	29	Funders that are primarily based outside the United States
Recently Established Foundations	67	Funders that were established in 2000 or later

Grantmaking Characteristics

Foundations make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

Median Grant Size

0th ($2K)	25th ($40K)	50th ($100K)	75th ($210K)	100th ($1680K)

Argidius 2019 — **$590K** 93rd

Custom Cohort

Capacity — **$614K**

Geography — **$552K**
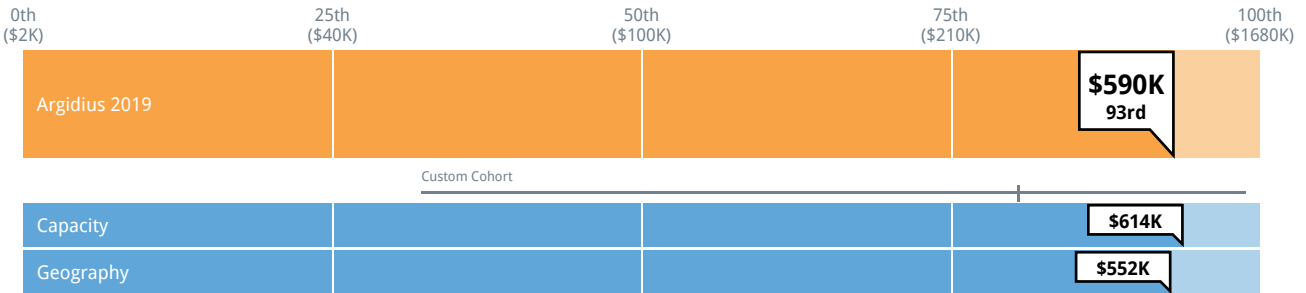
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Average Grant Length

0th (1.0yrs)	25th (1.8yrs)	50th (2.2yrs)	75th (2.7yrs)	100th (7.9yrs)

Argidius 2019 — **3.1yrs** 86th

Custom Cohort

Capacity — **2.9yrs**

Geography — **3.1yrs**
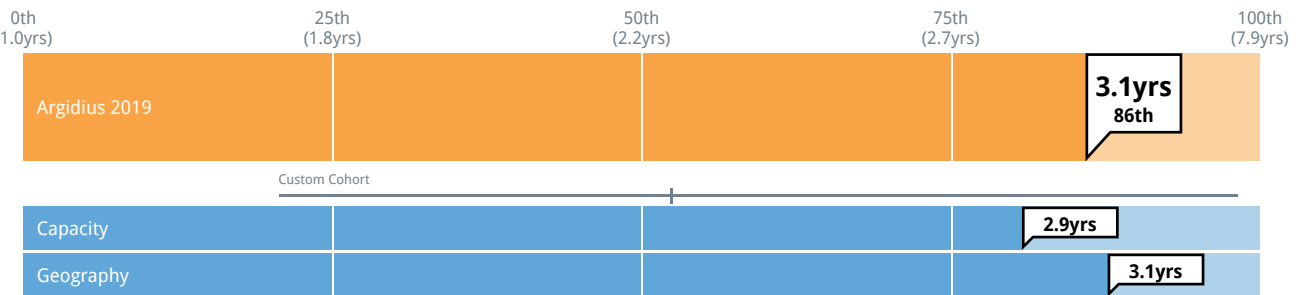
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Median Organizational Budget

0th ($0.0M)	25th ($0.9M)	50th ($1.5M)	75th ($3.0M)	100th ($30.0M)

Argidius 2019 — **$1.3M** 39th

Custom Cohort

Capacity — **$2.1M**

Geography — **$1.0M**
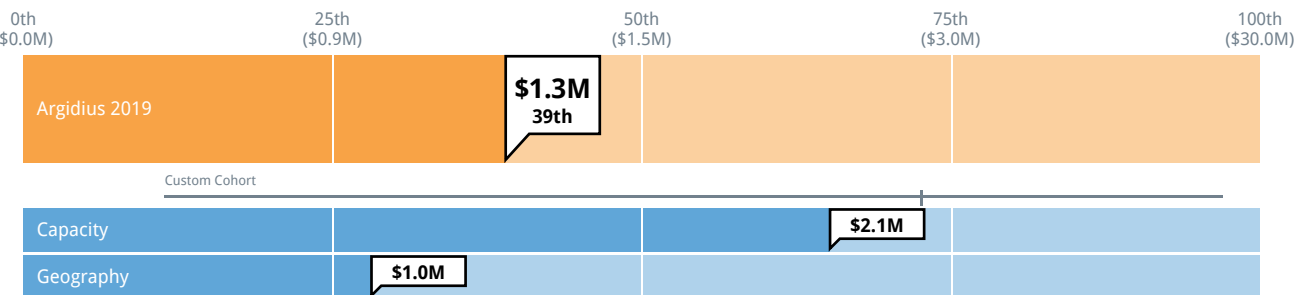
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Grant History	Argidius 2019	Average Funder	Custom Cohort
Percentage of first-time grants	62%	28%	37%

Program Staff Load	Argidius 2019	Median Funder	Custom Cohort
Dollars awarded per program staff full-time employee	N/A	$2.6M	$3M
Applications per program full-time employee	N/A	28	17
Active grants per program full-time employee	N/A	33	22

The following question was recently added to the grantee survey and depict comparative data from 56 funders in the dataset.

Was the funding you received restricted to a specific use?

■ No, this funding was not restricted to a specific use (i.e. general operating, core support)
■ Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)

Argidius 2019	12%	88%
Average Funder	21%	79%

Cohort: None   **Past results:** on

Impact on and Understanding of Grantees' Fields

Overall, how would you rate Argidius impact on your field?

1 = No impact   7 = Significant positive impact
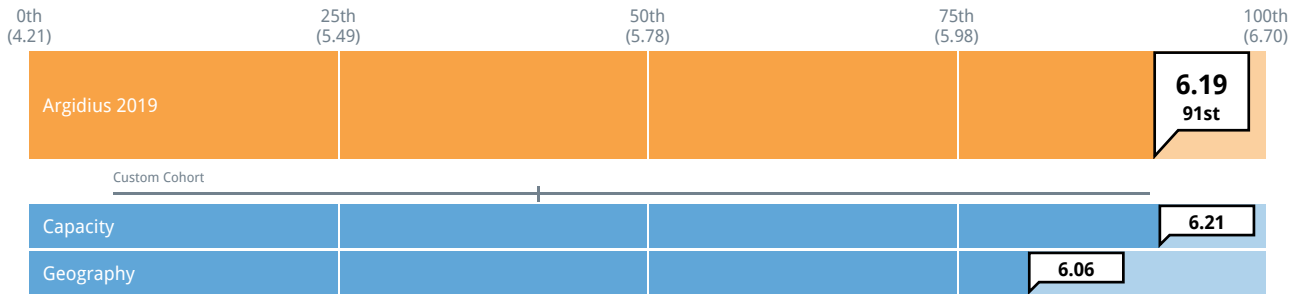
0th (4.21)	25th (5.49)	50th (5.78)	75th (5.98)	100th (6.70)

Argidius 2019 — **6.19** 91st

Custom Cohort

Capacity — **6.21**
Geography — **6.06**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

How well does Argidius understand the field in which you work?

1 = Limited understanding of the field   7 = Regarded as an expert in the field

0th (4.60)	25th (5.45)	50th (5.71)	75th (5.94)	100th (6.63)

Argidius 2019 — **6.63** 100th

Custom Cohort

Capacity — **6.67**
Geography — **6.53**
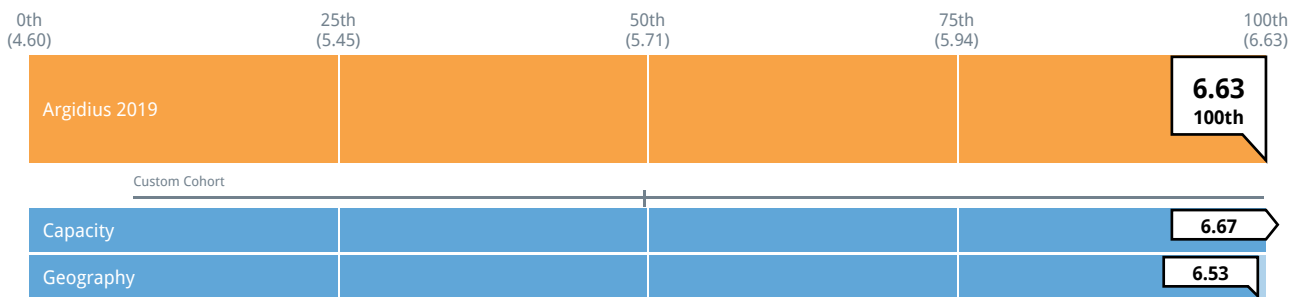
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Advancing Knowledge and Public Policy

To what extent has Argidius advanced the state of knowledge in your field?

1 = Not at all   7 = Leads the field to new thinking and practice

0th (3.45)	25th (4.70)	50th (5.14)	75th (5.46)	100th (6.44)

Argidius 2019 — **6.13** 99th

Custom Cohort

Capacity — **6.21**

Geography — **6.16**
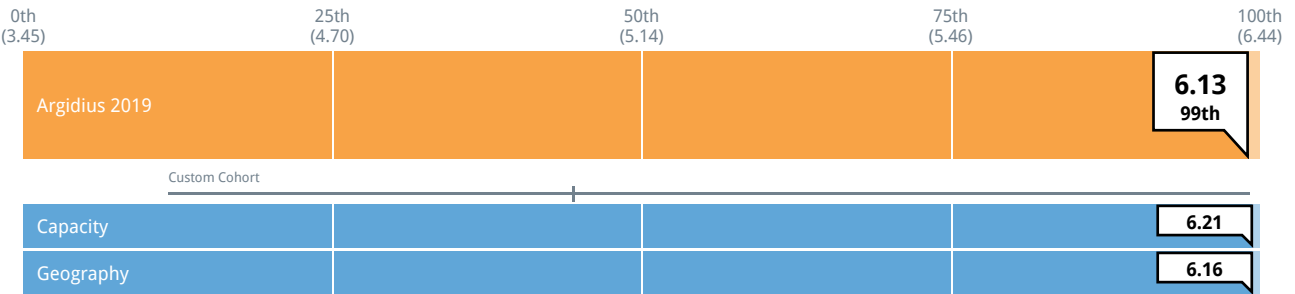
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

To what extent has Argidius affected public policy in your field?

1 = Not at all   7 = Major influence on shaping public policy
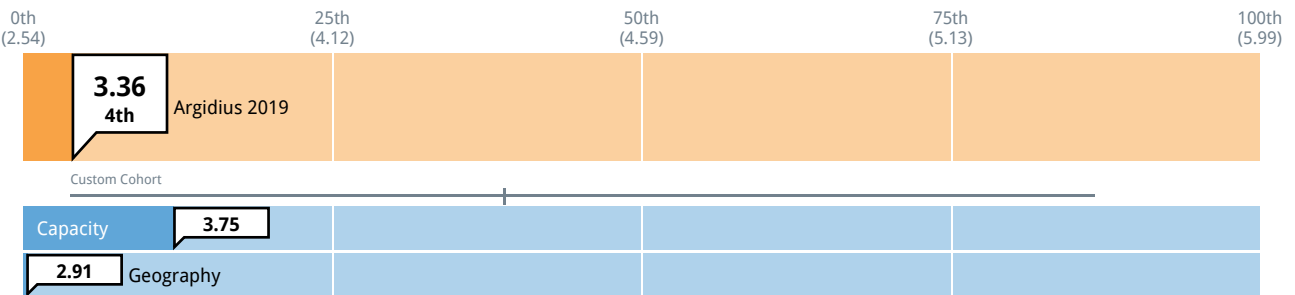
0th (2.54)	25th (4.12)	50th (4.59)	75th (5.13)	100th (5.99)

3.36 4th — Argidius 2019

Custom Cohort

Capacity — **3.75**

2.91 — Geography

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Impact on and Understanding of Grantees' Local Communities

Overall, how would you rate Argidius impact on your local community?

1 = No impact **7** = Significant positive impact
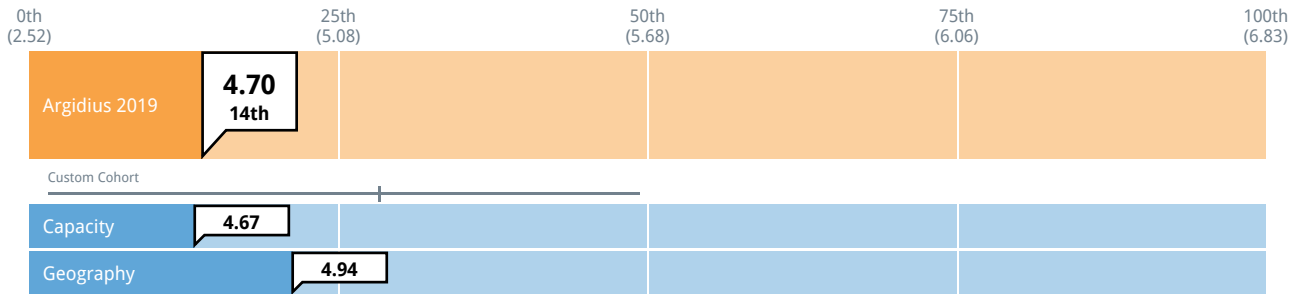
0th (2.52)	25th (5.08)	50th (5.68)	75th (6.06)	100th (6.83)
Argidius 2019 **4.70** 14th				

Custom Cohort

Capacity **4.67**				
Geography **4.94**				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

How well does Argidius understand the local community in which you work?

1 = Limited understanding of the community   **7** = Regarded as an expert on the community
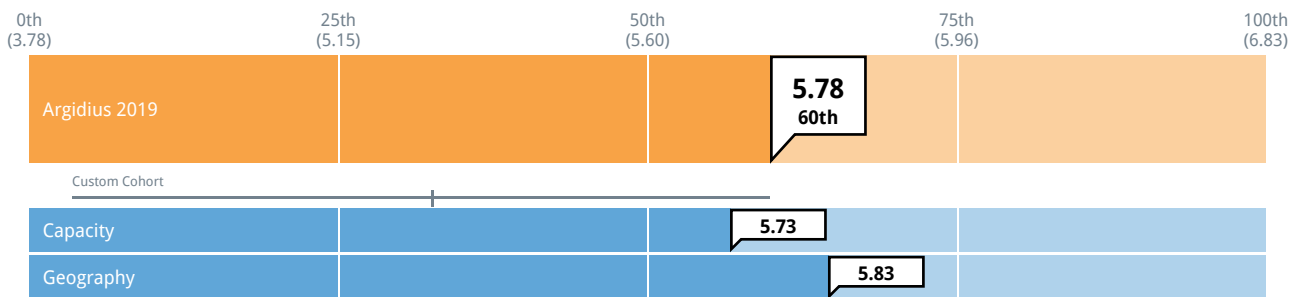
0th (3.78)	25th (5.15)	50th (5.60)	75th (5.96)	100th (6.83)
Argidius 2019 **5.78** 60th				

Custom Cohort

Capacity **5.73**				
Geography **5.83**				

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Impact on and Understanding of Grantees' Organizations

Overall, how would you rate Argidius impact on your organization?

1 = No impact   7 = Significant positive impact
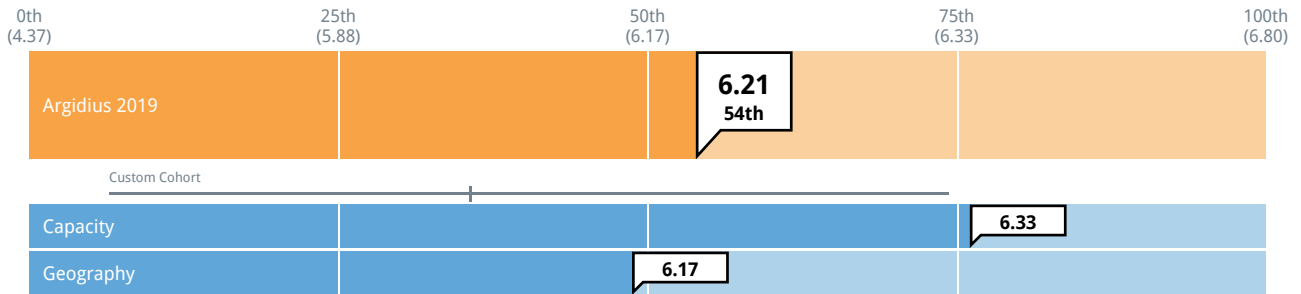
0th (4.37)	25th (5.88)	50th (6.17)	75th (6.33)	100th (6.80)

Argidius 2019

6.21
54th

Custom Cohort

Capacity   **6.33**

Geography   **6.17**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

How well does Argidius understand your organization's strategy and goals?

1 = Limited understanding   7 = Thorough understanding

0th (3.69)	25th (5.59)	50th (5.79)	75th (6.00)	100th (6.60)

Argidius 2019

5.79
50th

Custom Cohort

Capacity   **5.93**

Geography   **5.67**
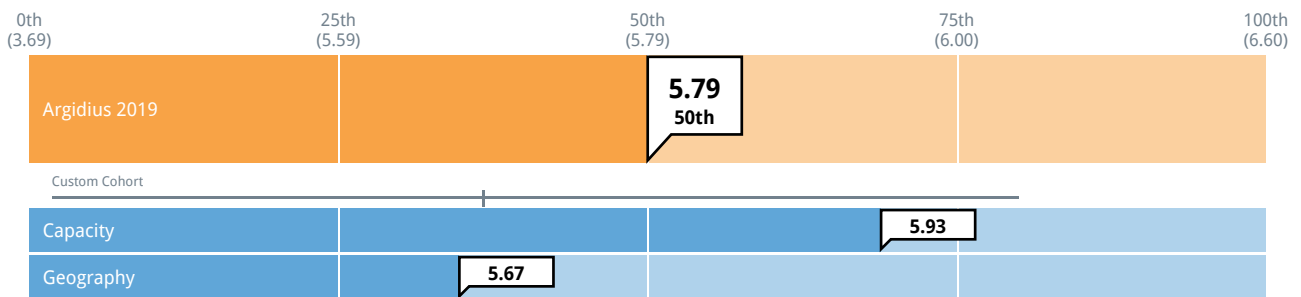
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Grantee Challenges

How aware is Argidius of the challenges that your organization is facing?

1 = Not at all aware   **7** = Extremely aware

0th (4.00)	25th (5.06)	50th (5.32)	75th (5.53)	100th (6.29)

Argidius 2019 — **5.72** / **89th**

Custom Cohort

Capacity — **5.73**

Geography — **5.63**
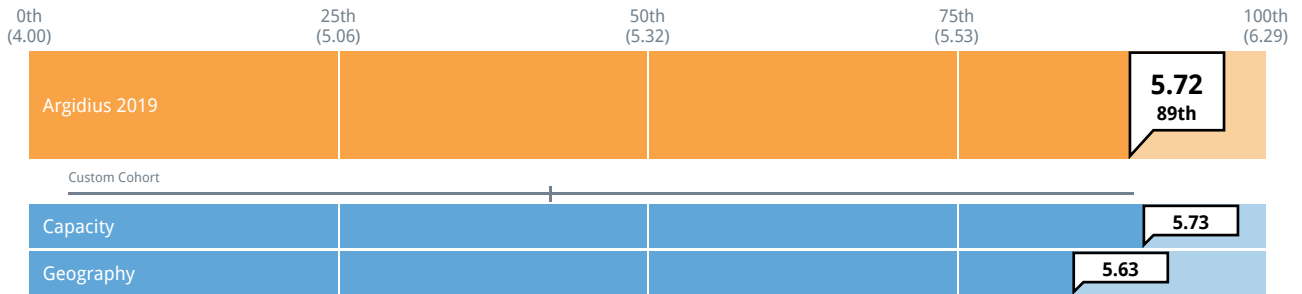
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Funder-Grantee Relationships

Funder-Grantee Relationships Summary Measure

The quality of interactions and the clarity and consistency of communications together create the larger construct that CEP refers to as "relationships." The relationships measure below is an average of grantee ratings on the following measures:

1. Fairness of treatment by Argidius
2. Comfort approaching Argidius if a problem arises
3. Responsiveness of Argidius staff
4. Clarity of communication of Argidius's goals and strategy
5. Consistency of information provided by different communications

Funder-Grantee Relationships Summary Measure

1 = Very negative	**7** = Very positive

	0th (4.80)	25th (6.03)	50th (6.20)	75th (6.37)	100th (6.72)
Argidius 2019		**6.08** 33rd			

Custom Cohort

| Capacity | **6.08** |
| Geography | **6.06** |
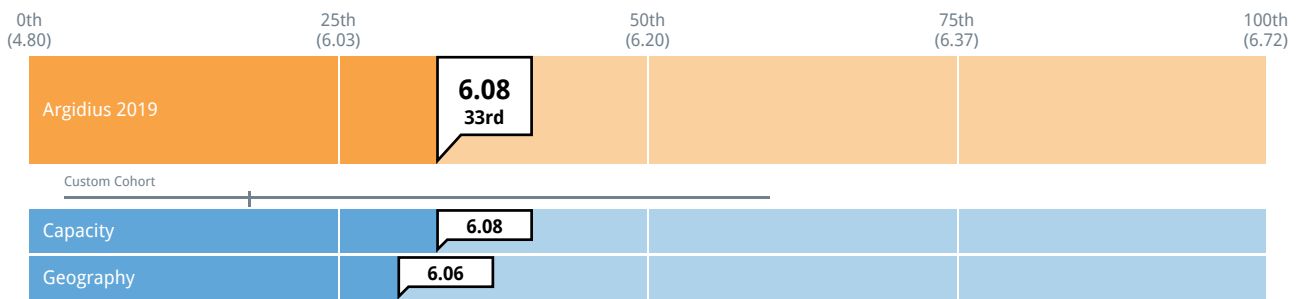
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Quality of Interactions

Overall, how fairly did Argidius treat you?

1 = Not at all fairly   7 = Extremely fairly

0th (5.12)	25th (6.39)	50th (6.54)	75th (6.68)	100th (6.94)

Argidius 2019 — **6.50** 42nd

Custom Cohort

Capacity — 6.40

Geography — 6.53
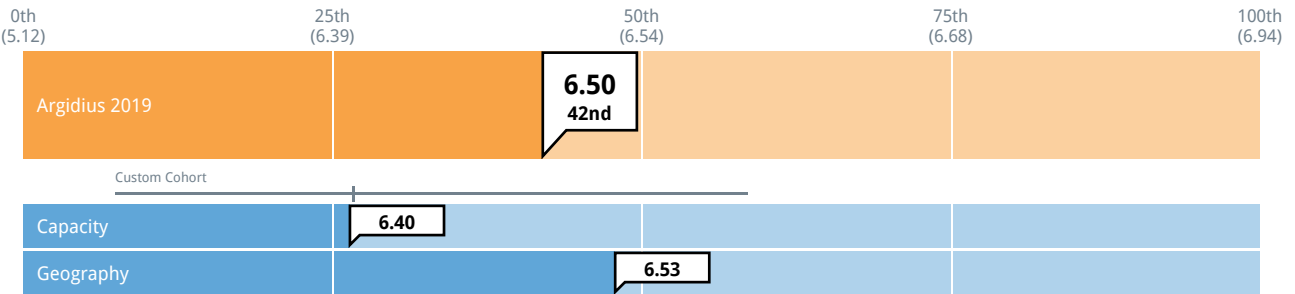
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

How comfortable do you feel approaching Argidius if a problem arises?

1 = Not at all comfortable   7 = Extremely comfortable

0th (4.80)	25th (6.06)	50th (6.23)	75th (6.38)	100th (6.84)

Argidius 2019 — **6.15** 37th

Custom Cohort

Capacity — 6.33

Geography — 5.95
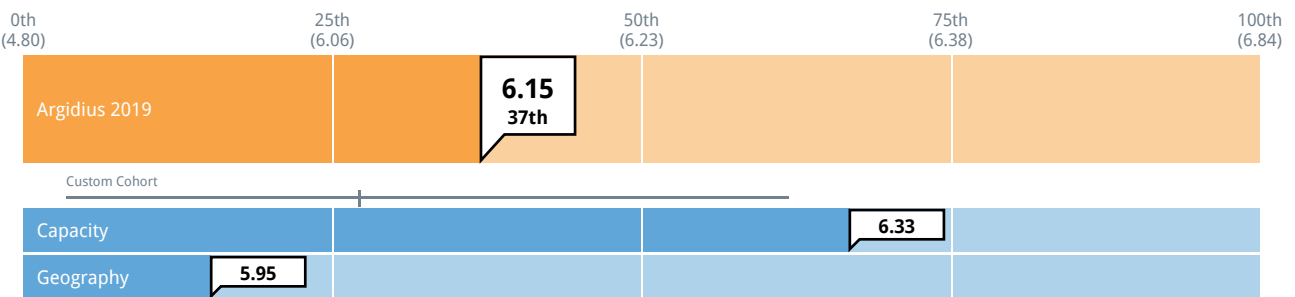
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Overall, how responsive was Argidius staff?

1 = Not at all responsive   7 = Extremely responsive

0th (4.90)	25th (6.12)	50th (6.36)	75th (6.57)	100th (6.93)

Argidius 2019 — **6.10** 24th

Custom Cohort

Capacity — 6.13

Geography — 6.05
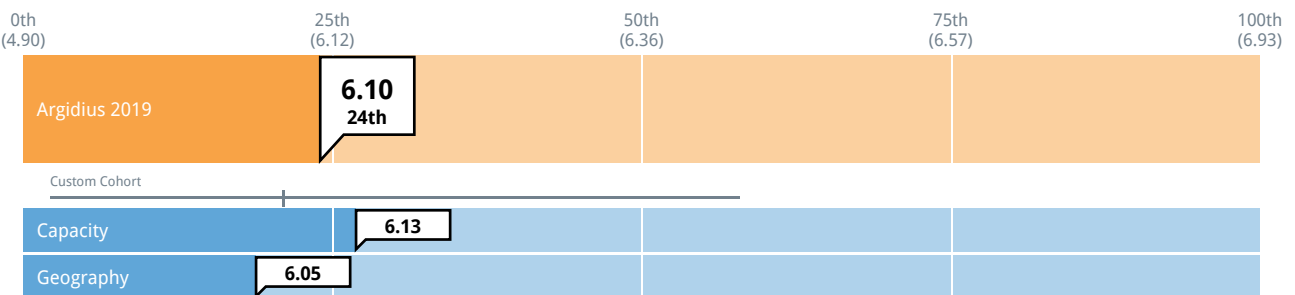
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

The following questions were recently added to the grantee survey and depict comparative data from 56 funders in the dataset.

To what extent did Argidius exhibit the following during this grant:

1 = Not at all   4 = Somewhat   7 = To a great extent

■ Argidius 2019 ■ Median Funder

Trust in your organization's staff

Argidius 2019	6.18
Median Funder	6.38

Candor about the Foundation's perspectives on your work

Argidius 2019	6.26
Median Funder	6.08

Respectful interaction

Argidius 2019	6.67
Median Funder	6.59

Compassion for those affected by your work

Argidius 2019	6.21
Median Funder	6.37
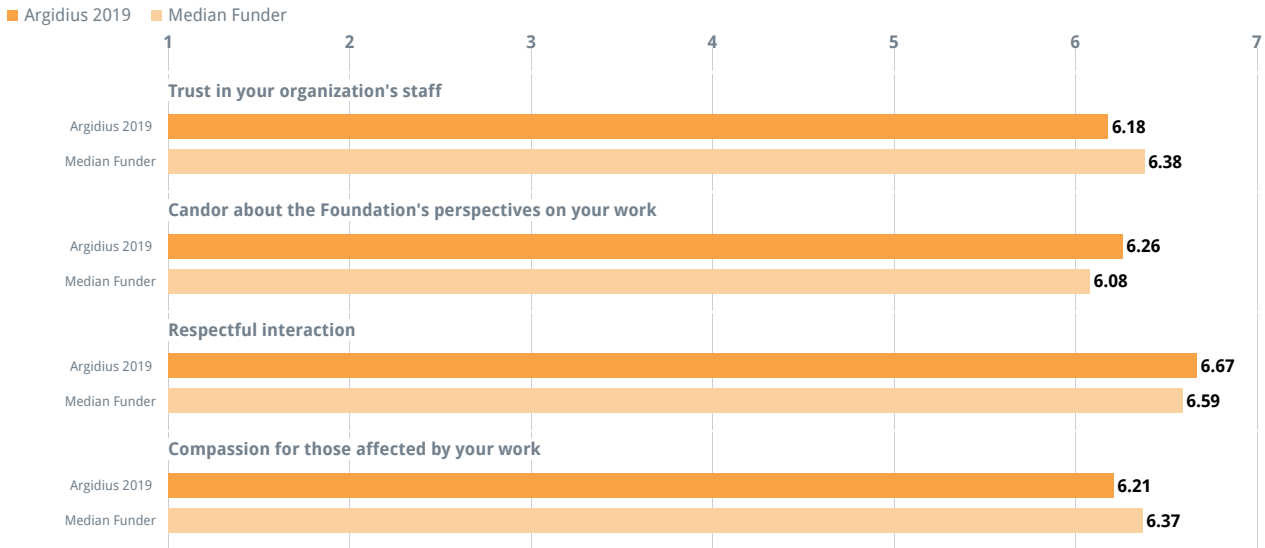
Cohort: None   **Past results:** on

To what extent did Argidius exhibit the following during this grant: - By Subgroup

1 = Not at all   4 = Somewhat   7 = To a great extent

■ Capacity ■ Geography

Trust in your organization's staff

Capacity	6.33
Geography	5.95

Candor about the Foundation's perspectives on your work

Capacity	6.14
Geography	6.37

Respectful interaction

Capacity	6.71
Geography	6.58

Compassion for those affected by your work

Capacity	6.21
Geography	6.05

Subgroup: Strategy

Interaction Patterns

"How often do/did you have contact with your program officer during this grant?"

Frequency of Contact with Program Officer

■ Yearly or less often   ■ Once every few months   ■ Monthly or more often

Argidius 2019		75%	22%
Custom Cohort	10%	56%	34%
Average Funder	18%	54%	28%
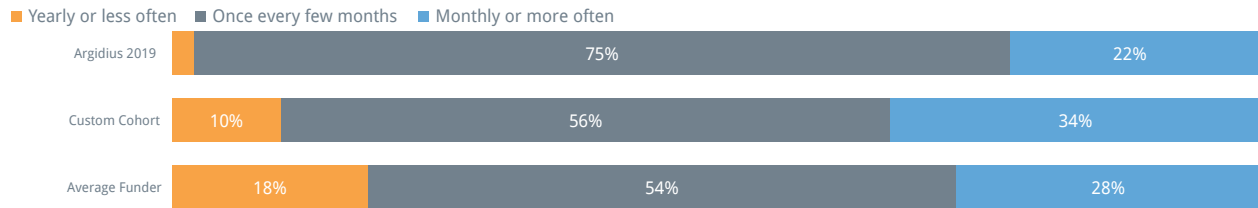
Cohort: Custom Cohort   **Past results:** on

Frequency of Contact with Program Officer (By Subgroup)

■ Yearly or less often   ■ Once every few months   ■ Monthly or more often

Capacity	7%	67%	27%
Geography		79%	21%
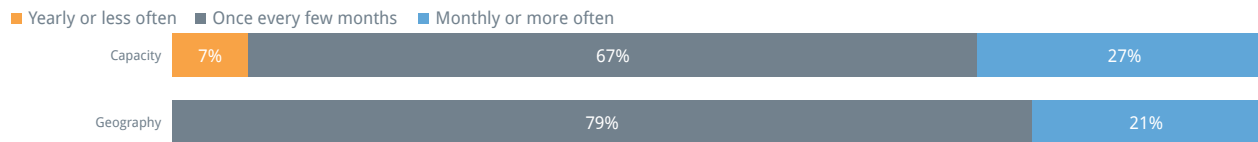
Subgroup: Strategy

"Who most frequently initiated the contact you had with your program officer?"

Initiation of Contact with Program Officer

■ Program Officer   ■ Both of equal frequency   ■ Grantee

Argidius 2019	18%	48%	35%
Custom Cohort	13%	54%	30%
Average Funder	15%	47%	32%
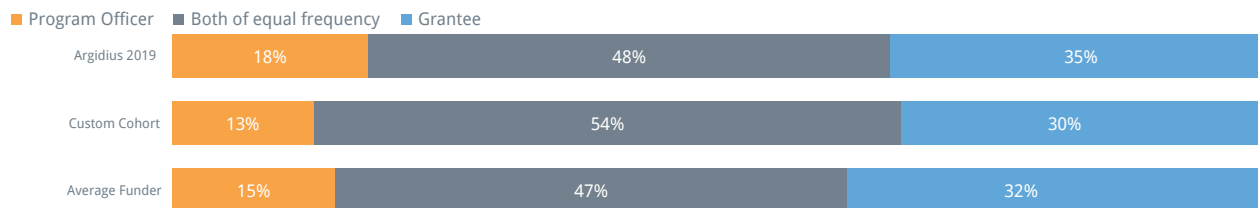
Cohort: Custom Cohort   **Past results:** on

Initiation of Contact with Program Officer (By Subgroup)

■ Program Officer   ■ Both of equal frequency   ■ Grantee

Capacity	13%	53%	33%
Geography	26%	47%	26%
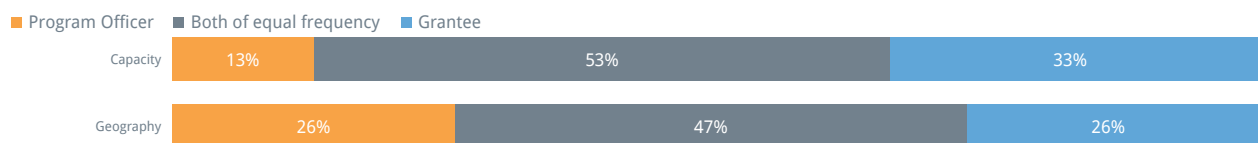
Subgroup: Strategy

Contact Change and Site Visits

Has your main contact at Argidius changed in the past six months?

Proportion of grantees responding 'Yes'

0th (0%)	25th (5%)	50th (14%)	75th (25%)	100th (90%)

Argidius 2019 — **20%** 66th

Custom Cohort

Capacity — **13%**

Geography — **32%**
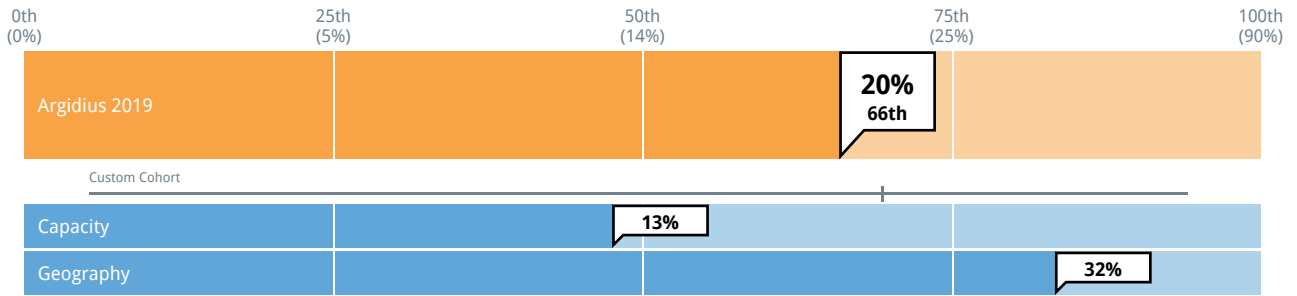
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Did Argidius conduct a site visit during the course of this grant?

Proportion of grantees responding 'Yes'

0th (6%)	25th (36%)	50th (50%)	75th (70%)	100th (100%)

Argidius 2019 — **93%** 97th

Custom Cohort

Capacity — **93%**

Geography — **89%**
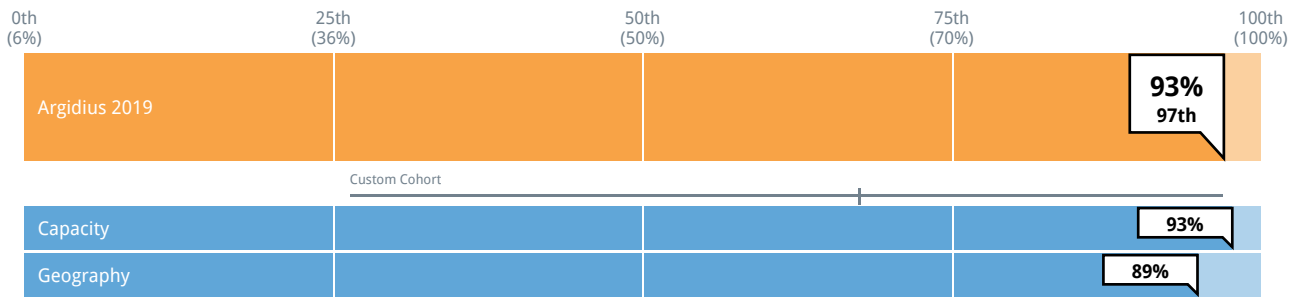
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Communication

How clearly has Argidius communicated its goals and strategy to you?

1 = Not at all clearly   7 = Extremely clearly

0th (3.65)	25th (5.52)	50th (5.77)	75th (5.98)	100th (6.48)

Argidius 2019 — 5.77 / 50th

Custom Cohort

Capacity — 5.73
Geography — 5.83
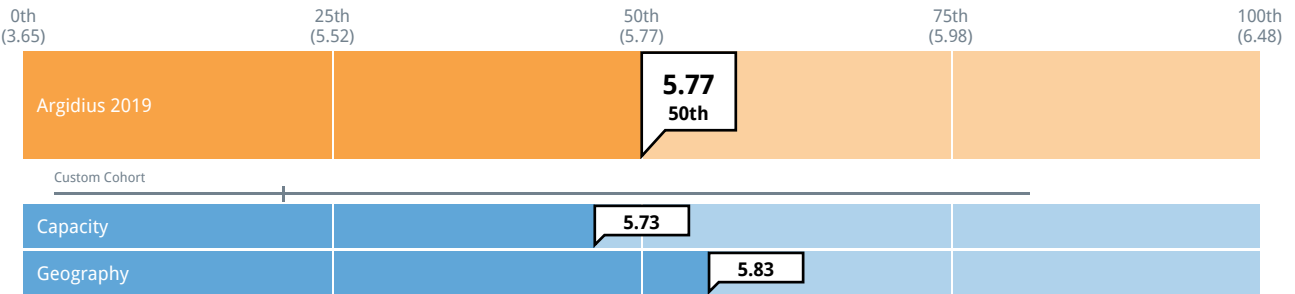
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about Argidius?

1 = Not at all consistent   7 = Completely consistent

0th (3.89)	25th (5.80)	50th (6.02)	75th (6.21)	100th (6.69)

Argidius 2019 — 6.00 / 47th

Custom Cohort

Capacity — 5.80
Geography — 6.22
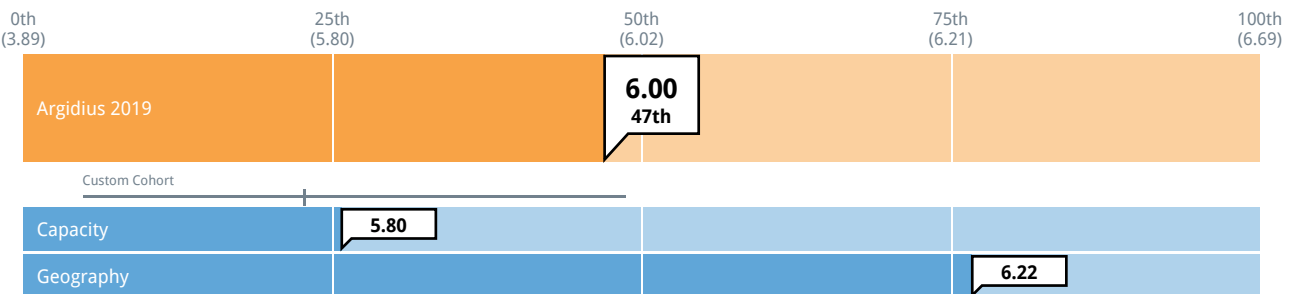
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Communication Resources

Grantees were asked whether they used each of the following communications resources from Argidius and how helpful they found each resource. This chart shows the proportion of grantees who have used each resource.

"Please indicate whether you used any of the following resources, and if so how helpful you found each."

Usage of Communication Resources

■ Argidius 2019 ■ Custom Cohort ■ Median Funder

| | 0 | 20 | 40 | 60 | 80 | 100 |

Individual communication with Argidius staff

Argidius 2019	98%
Custom Cohort	94%
Median Funder	92%

Argidius' funding guidelines

Argidius 2019	90%
Custom Cohort	67%
Median Funder	75%

Argidius' website

Argidius 2019	48%
Custom Cohort	64%
Median Funder	79%
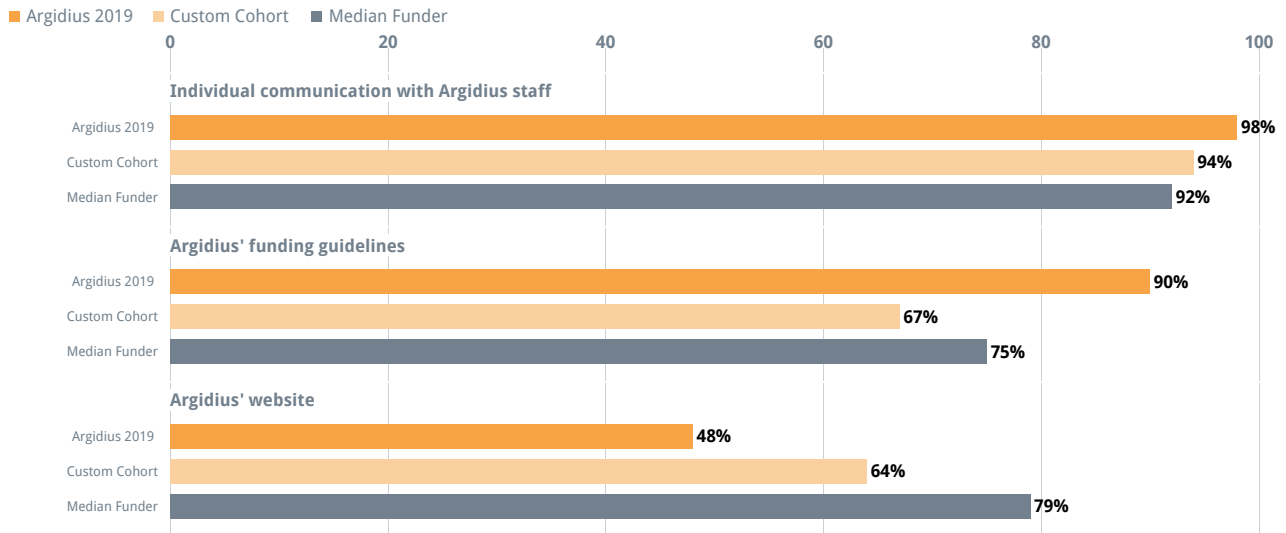
Cohort: Custom Cohort   **Past results:** on

Helpfulness of Communication Resources

| **1** = Not at all helpful   **7** = Extremely helpful |

■ Argidius 2019 ■ Custom Cohort ■ Median Funder

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

Individual communication with Argidius staff

Argidius 2019	6.59
Custom Cohort	6.48
Median Funder	6.54

Argidius' funding guidelines

Argidius 2019	5.56
Custom Cohort	5.58
Median Funder	5.89

Argidius' website

Argidius 2019	4.37
Custom Cohort	4.97
Median Funder	5.59
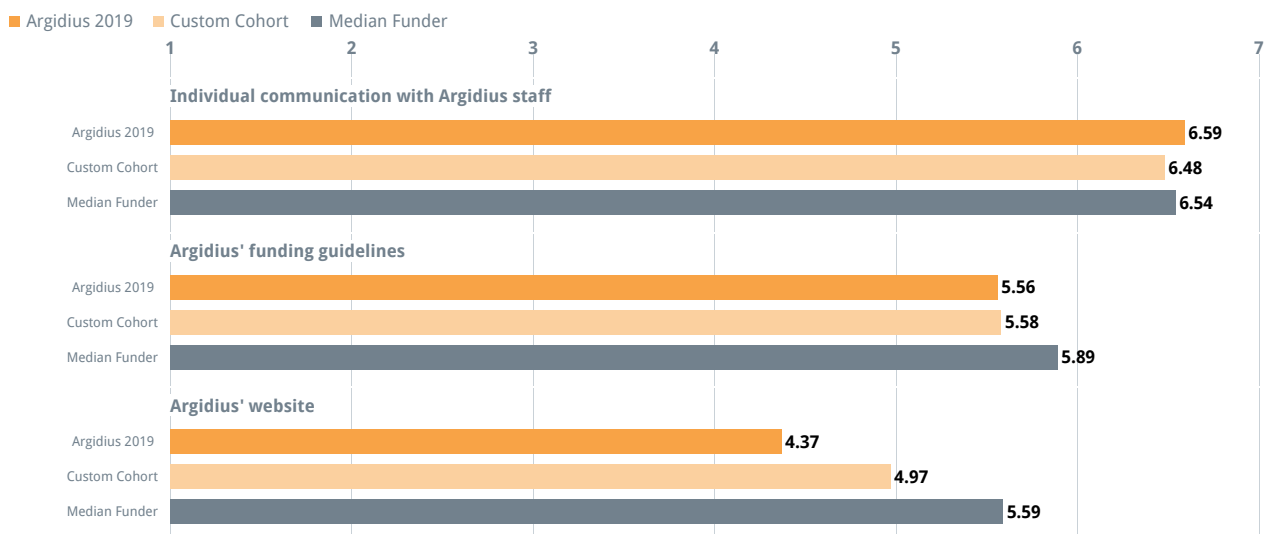
Cohort: Custom Cohort   **Past results:** on

The following charts show the usage and helpfulness of communications resources segmented by subgroup.

"Please indicate whether you used any of the following resources, and if so how helpful you found each."

Usage of Communication Resources - By Subgroup

■ Capacity ■ Geography

Individual communication with Argidius staff
- Capacity: 100%
- Geography: 95%

Argidius' funding guidelines
- Capacity: 87%
- Geography: 89%

Argidius' website
- Capacity: 40%
- Geography: 58%
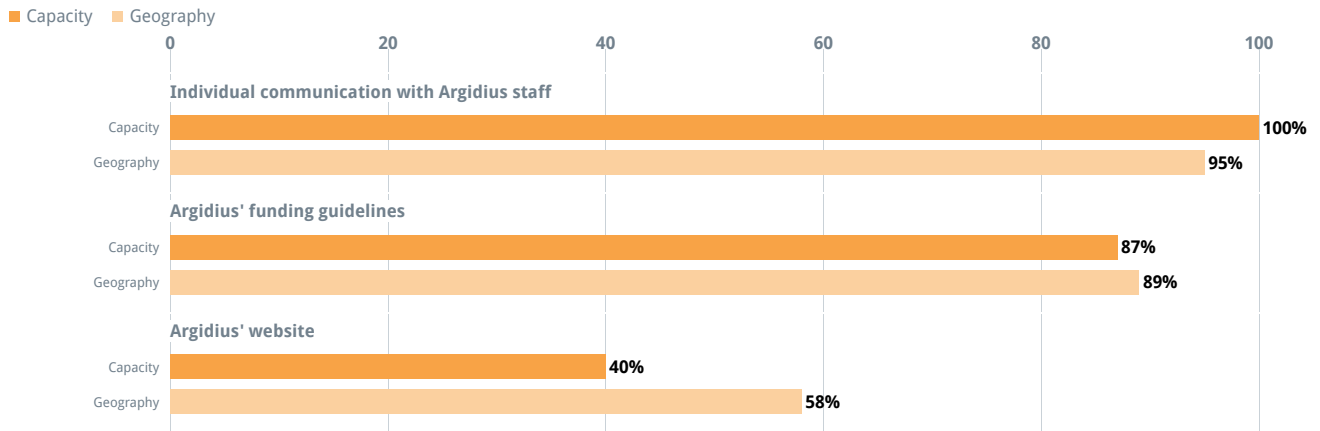
Subgroup: Strategy

Helpfulness of Communication Resources - By Subgroup

1 = Not at all helpful   **7** = Extremely helpful

■ Capacity ■ Geography

Individual communication with Argidius staff
- Capacity: 6.47
- Geography: 6.61

Argidius' funding guidelines
- Capacity: 5.31
- Geography: 5.76

Argidius' website
- Capacity: 4.17
- Geography: 4.45
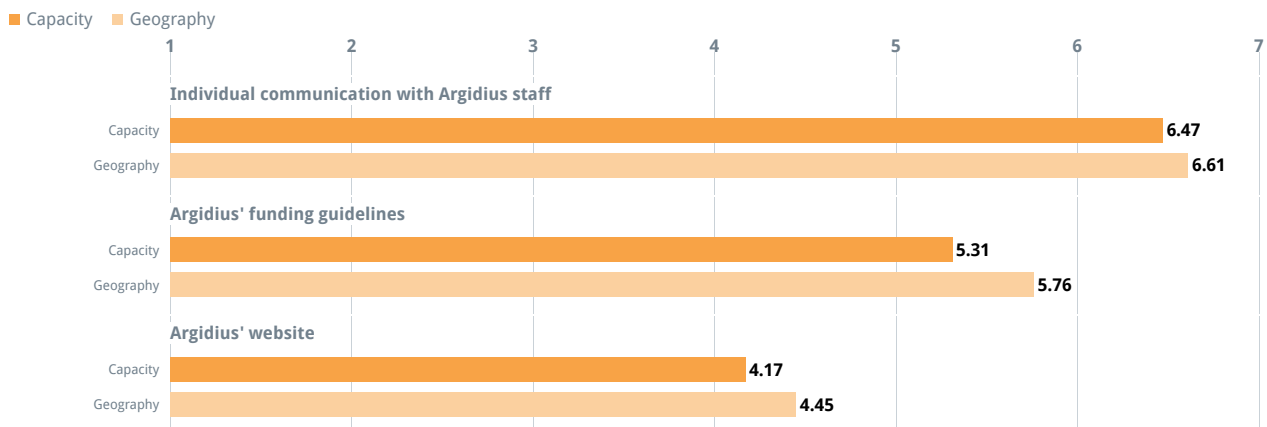
Subgroup: Strategy

Openness

To what extent is Argidius open to ideas from grantees about its strategy?

1 = Not at all   **7** = To a great extent

0th (4.14)	25th (5.07)	50th (5.32)	75th (5.56)	100th (6.26)

Argidius 2019 — **5.33** 50th

Custom Cohort

Capacity — 5.33

Geography — 5.32

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Top Predictors of Relationships

CEP's research has shown that the strongest predictors of the strength of funder-grantee relationships are transparency and understanding.

Seven related measures of understanding, together create the larger construct that CEP refers to as "understanding". The understanding summary measure below is an average of ratings on the following measures:

- Argidius's understanding of partner organizations' **strategy and goals**
- Argidius's awareness of partner **organizations' challenges**
- Argidius's understanding of the **fields** in which partners work
- Argidius's understanding of partners' **local communities**
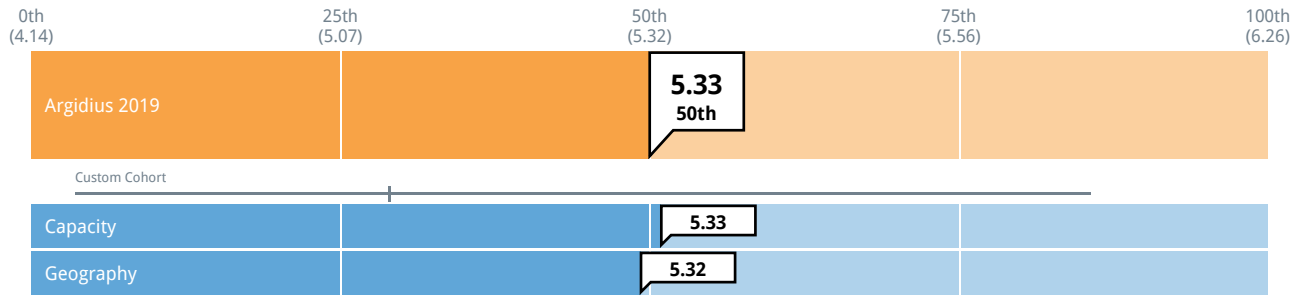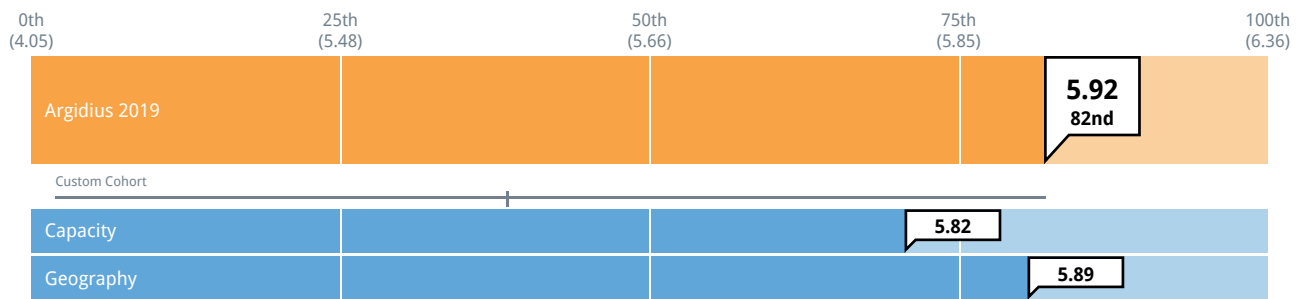- Argidius's understanding of the **social, cultural, or socioeconomic factors** that affect partners' work
- Argidius's understanding of intended **beneficiaries' needs**
- Extent to which Argidius's **funding priorities** reflect a deep understanding of partners' intended beneficiaries' needs

Understanding Summary Measure

1 = Very negative	**7** = Very positive

0th (4.05)	25th (5.48)	50th (5.66)	75th (5.85)	100th (6.36)

Argidius 2019 — **5.92** **82nd**

Custom Cohort

Capacity — 5.82

Geography — 5.89

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Overall, how transparent is Argidius with your organization?

1 = Not at all transparent	**7** = Extremely transparent

0th (3.69)	25th (5.50)	50th (5.77)	75th (5.98)	100th (6.48)

Argidius 2019 — **5.85** **58th**

Custom Cohort

Capacity — 5.73

Geography — 6.05
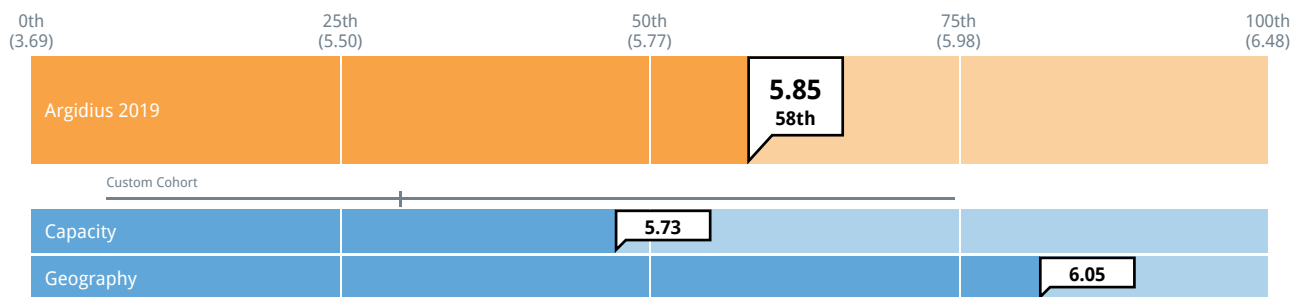
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Beneficiary and Contextual Understanding

How well does Argidius understand the social, cultural, or socioeconomic factors that affect your work?

1 = Limited understanding   **7** = Thorough understanding

0th (4.24)	25th (5.45)	50th (5.68)	75th (5.90)	100th (6.58)

Argidius 2019 — **5.60** 42nd

Custom Cohort

Capacity — **5.13**
Geography — **5.68**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

In the following questions, we use the term "beneficiaries" to refer to those your organization seeks to serve through the services and/or programs it provides. Beneficiaries are often called end users, clients, constituents, or participants.

How well does Argidius understand your intended beneficiaries' needs?

1 = Limited understanding   **7** = Thorough understanding

0th (4.00)	25th (5.48)	50th (5.67)	75th (5.86)	100th (6.46)

Argidius 2019 — **5.92** 82nd

Custom Cohort

Capacity — **5.87**
Geography — **5.83**
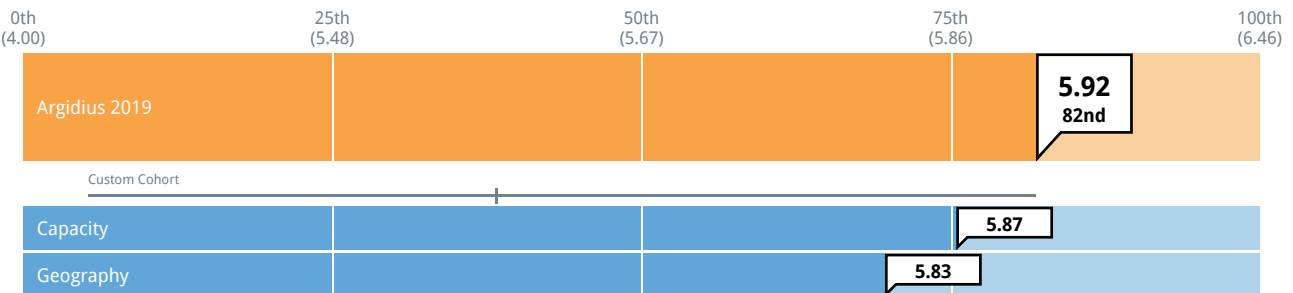
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

To what extent do Argidius funding priorities reflect a deep understanding of your intended beneficiaries' needs?

1 = Not at all   **7** = To a great extent
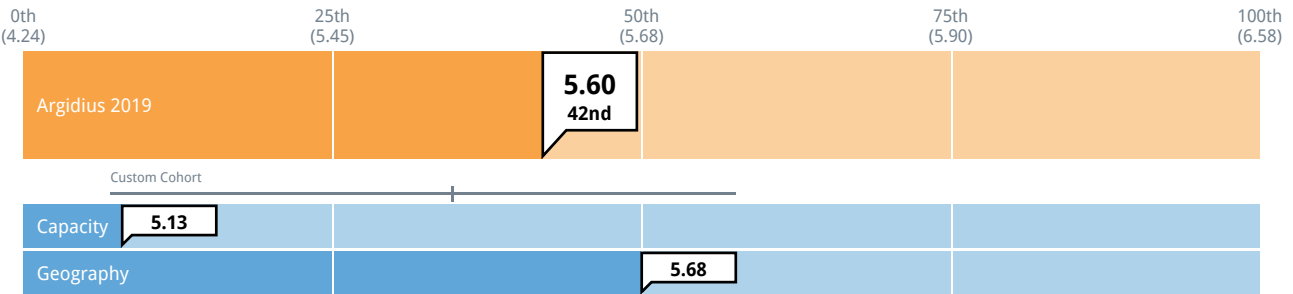
0th (3.77)	25th (5.35)	50th (5.56)	75th (5.81)	100th (6.45)

Argidius 2019 — **5.92** 84th

Custom Cohort

Capacity — **5.79**
Geography — **5.94**
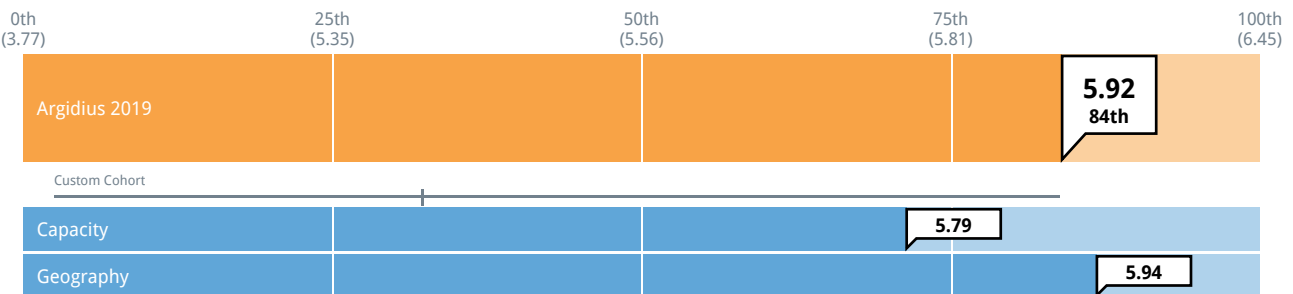
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Grant Processes

How helpful was participating in Argidius selection process in strengthening the organization/program funded by the grant?

1 = Not at all helpful   **7** = Extremely helpful

0th (3.45)	25th (4.71)	50th (5.01)	75th (5.26)	100th (6.20)

Argidius 2019 — **5.20** 70th

Custom Cohort

Capacity — 5.07

Geography — 5.53
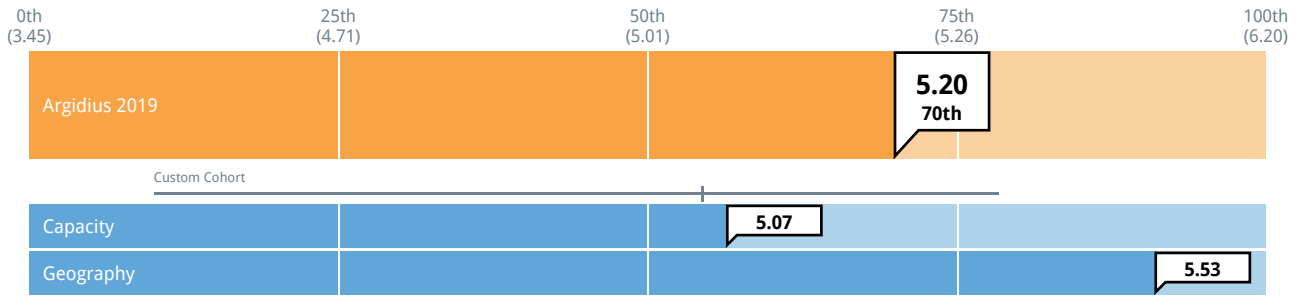
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Selection Process

Did you submit a proposal for this grant?

■ Submitted a proposal ■ Did not submit a proposal

Argidius 2019	100%	
Custom Cohort	93%	7%
Average Funder	95%	5%
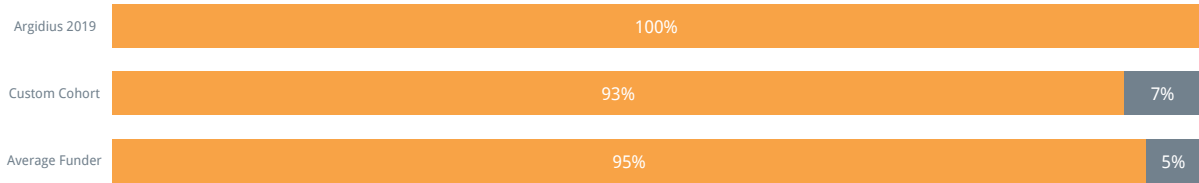
Cohort: Custom Cohort **Past results:** on

As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?

1 = No pressure **7** = Significant pressure

0th (1.40)	25th (2.01)	50th (2.26)	75th (2.49)	100th (4.24)

Argidius 2019 — **2.60** / **81st**

Custom Cohort

Capacity	2.67
Geography	2.53
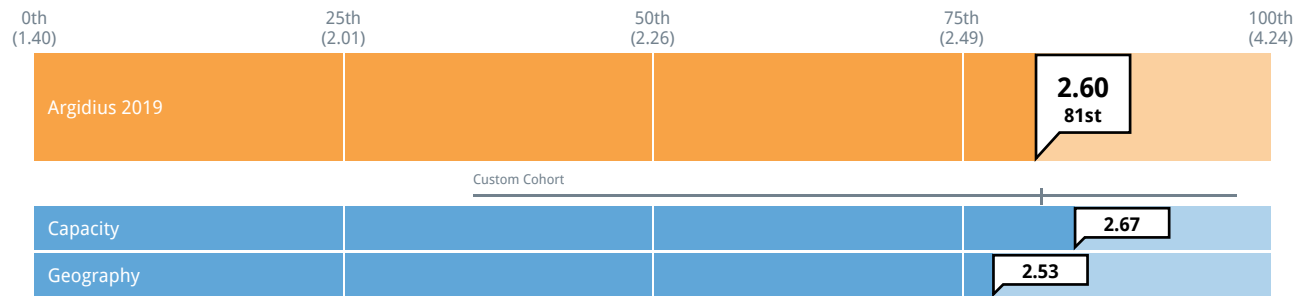
Cohort: Custom Cohort **Past results:** on **Subgroup:** Strategy

Time Between Submission and Clear Commitment

"How much time elapsed from the submission of the grant proposal to clear commitment of funding?"

Time Elapsed from Submission of Proposal to Clear Commitment of Funding	Argidius 2019	Average Funder	Custom Cohort
Less than 1 month	5%	7%	7%
1 - 3 months	24%	55%	48%
4 - 6 months	43%	29%	30%
7 - 9 months	3%	5%	8%
10 - 12 months	8%	2%	3%
More than 12 months	16%	2%	4%

Time Elapsed from Submission of Proposal to Clear Commitment of Funding (By Subgroup)	Capacity	Geography
Less than 1 month	14%	0%
1 - 3 months	29%	22%
4 - 6 months	29%	50%
7 - 9 months	7%	0%
10 - 12 months	14%	6%
More than 12 months	7%	22%

Reporting and Evaluation Process

Definition of Reporting and Evaluation

- "Reporting" - Argidius's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by Argidius to assess or learn about a grant, a program, or Argidius's efforts.

At any point during the application or the grant period, did Argidius and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?

Proportion of grantees responding 'Yes'

0th (18%)	25th (57%)	50th (68%)	75th (79%)	100th (100%)

Argidius 2019 — **100% 100th**

Custom Cohort

Capacity — **100%**

Geography — **100%**
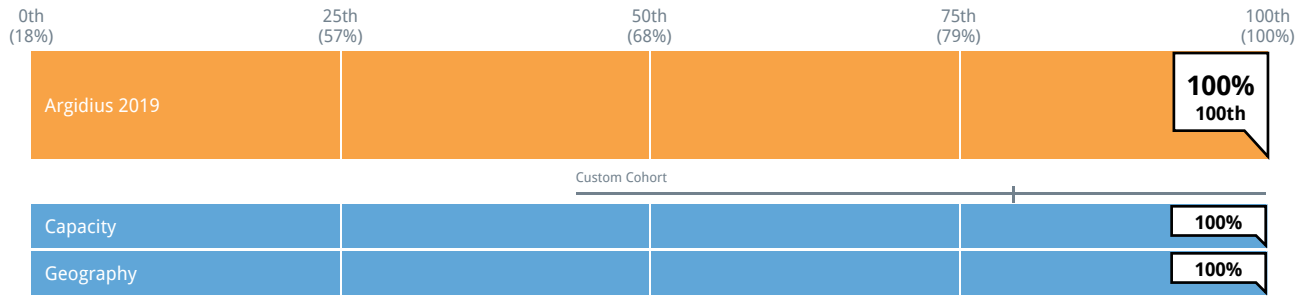
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Participation in Reporting and/or Evaluation Processes

■ Participated in a reporting process only ■ Participated in an evaluation process only ■ Participated in both a reporting and an evaluation process
■ Participated in neither a reporting nor an evaluation process

Argidius 2019	54%	46%
Custom Cohort	59%	33% · 7%
Average Funder	56%	31% · 12%

Cohort: Custom Cohort   **Past results:** on

Participation in Reporting and/or Evaluation Processes (By Subgroup)

■ Participated in a reporting process only ■ Participated in an evaluation process only ■ Participated in both a reporting and an evaluation process
■ Participated in neither a reporting nor an evaluation process

Capacity	47%	53%
Geography	61%	39%

Subgroup: Strategy

Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent was Argidius reporting process straightforward?

| 1 = Not at all | 7 = To a great extent |

| 0th (5.32) | 25th (5.96) | 50th (6.17) | 75th (6.38) | 100th (6.80) |

Argidius 2019 — **5.76** 12th

Custom Cohort

Capacity — 5.73
Geography — 5.76

Cohort: Custom Cohort **Past results:** on **Subgroup:** Strategy

To what extent was Argidius reporting process adaptable, if necessary, to fit your circumstances?

| 1 = Not at all | 7 = To a great extent |

| 0th (4.71) | 25th (5.66) | 50th (5.89) | 75th (6.09) | 100th (6.77) |
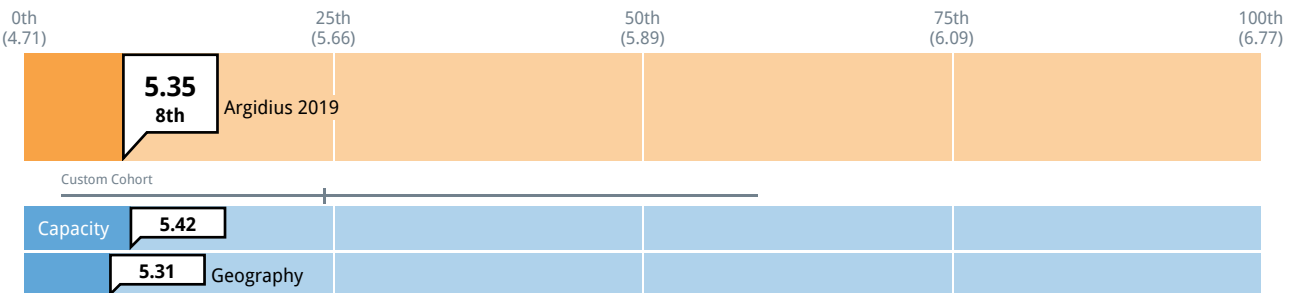
5.35 8th Argidius 2019

Custom Cohort

Capacity — 5.42
5.31 — Geography

Cohort: Custom Cohort **Past results:** on **Subgroup:** Strategy

To what extent was Argidius reporting process aligned appropriately to the timing of your work?

| 1 = Not at all | 7 = To a great extent |

| 0th (5.00) | 25th (5.73) | 50th (5.96) | 75th (6.12) | 100th (6.65) |
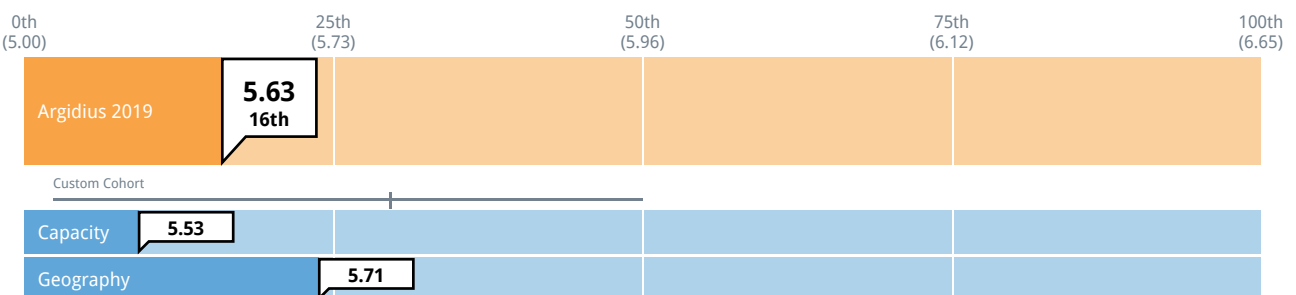
Argidius 2019 — **5.63** 16th

Custom Cohort

Capacity — 5.53
Geography — 5.71

Cohort: Custom Cohort **Past results:** on **Subgroup:** Strategy

To what extent was Argidius reporting process relevant, with questions and measures pertinent to the work funded by this grant?

1 = Not at all	7 = To a great extent
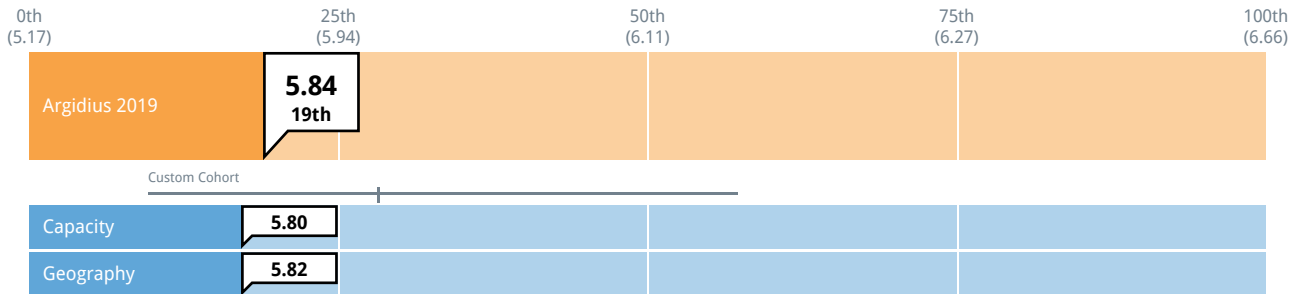
0th (5.17)	25th (5.94)	50th (6.11)	75th (6.27)	100th (6.66)

Argidius 2019 — **5.84** 19th

Custom Cohort

Capacity — 5.80
Geography — 5.82

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

To what extent was Argidius reporting process a helpful opportunity for you to reflect and learn?

1 = Not at all	7 = To a great extent

0th (4.56)	25th (5.65)	50th (5.88)	75th (6.09)	100th (6.48)

Argidius 2019 — **6.03** 69th

Custom Cohort

Capacity — 6.00
Geography — 6.13
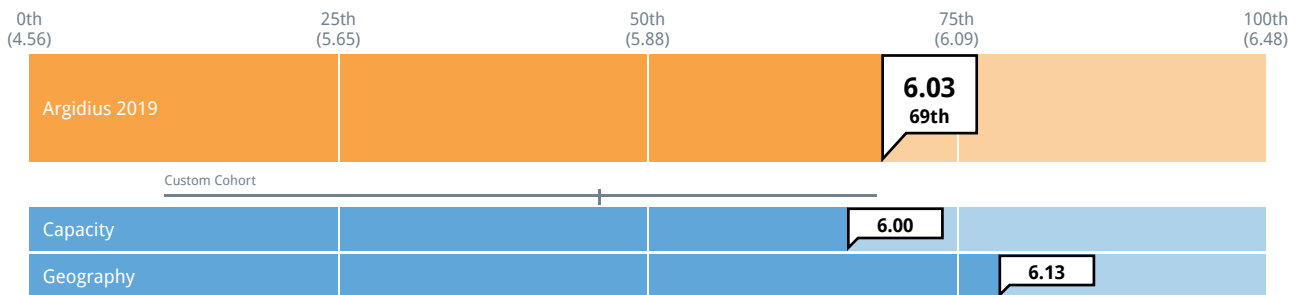
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

At any point have you had a substantive discussion with Argidius about the report(s) you or your colleagues submitted as part of the reporting process?

Proportion of grantees responding 'Yes'

0th (19%)	25th (51%)	50th (61%)	75th (74%)	100th (100%)

Argidius 2019 — **86%** 90th

Custom Cohort

Capacity — 93%
Geography — 76%

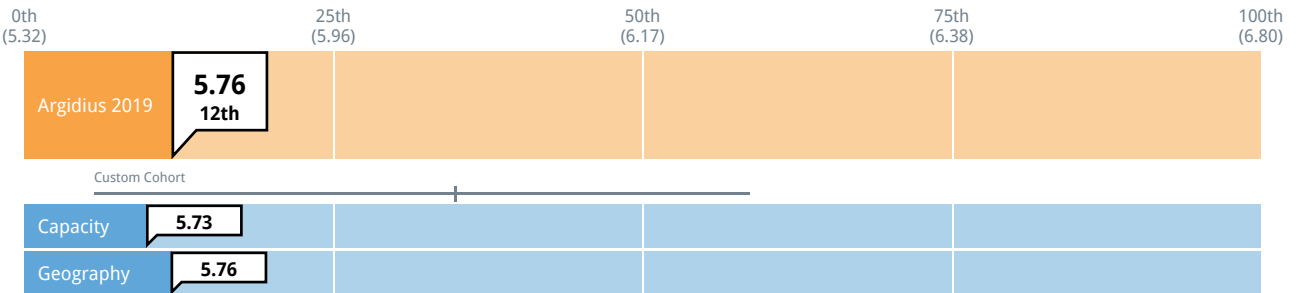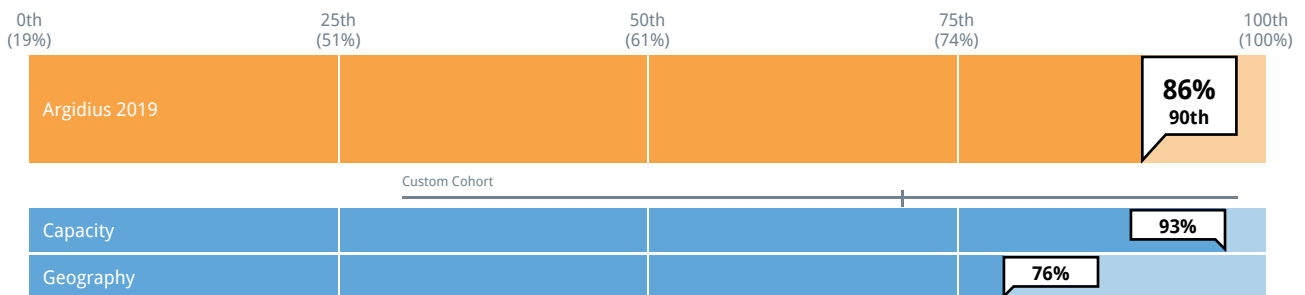**Cohort:** Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Evaluation Process

The following questions were only asked of grantees that indicated having participated in an evaluation process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

Who was primarily responsible for carrying out the evaluation?

■ Evaluation staff at Argidius   ■ Evaluation staff at your organization   ■ External evaluator, chosen by Argidius
■ External evaluator, chosen by your organization

Argidius 2019		17%	61%	22%
Custom Cohort	24%	39%	21%	17%
Average Funder	22%	49%	15%	14%
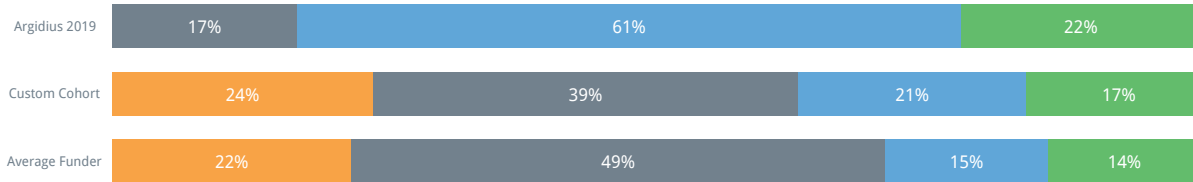
Cohort: Custom Cohort   **Past results:** on

Who was primarily responsible for carrying out the evaluation? (By Subgroup)

■ Evaluation staff at Argidius   ■ Evaluation staff at your organization   ■ External evaluator, chosen by Argidius
■ External evaluator, chosen by your organization

Capacity	12%	50%	38%
Geography	29%	57%	14%

Subgroup: Strategy

Did the Foundation provide financial support for the evaluation?

■ Yes, the evaluation's costs were fully funded by Argidius   ■ Yes, the evaluation's costs were partially funded by Argidius
■ No, the evaluation's costs were not funded by Argidius

Argidius 2019	78%	22%	
Custom Cohort	48%	20%	32%
Average Funder	37%	16%	47%
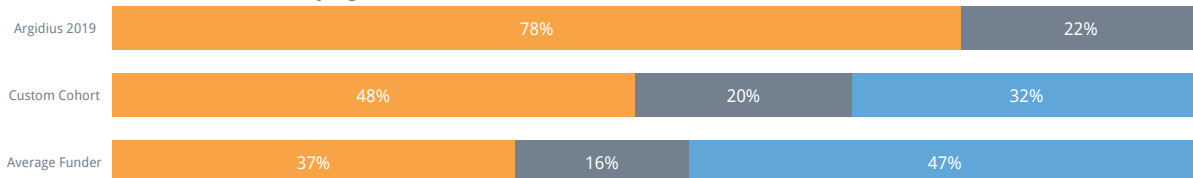
Cohort: Custom Cohort   **Past results:** on

Did the Foundation provide financial support for the evaluation? (By Subgroup)

■ Yes, the evaluation's costs were fully funded by Argidius   ■ Yes, the evaluation's costs were partially funded by Argidius
■ No, the evaluation's costs were not funded by Argidius

Capacity	75%	25%
Geography	71%	29%

Subgroup: Strategy

To what extent did the evaluation incorporate input from your organization in the design of the evaluation?

1 = Not at all   7 = To a great extent
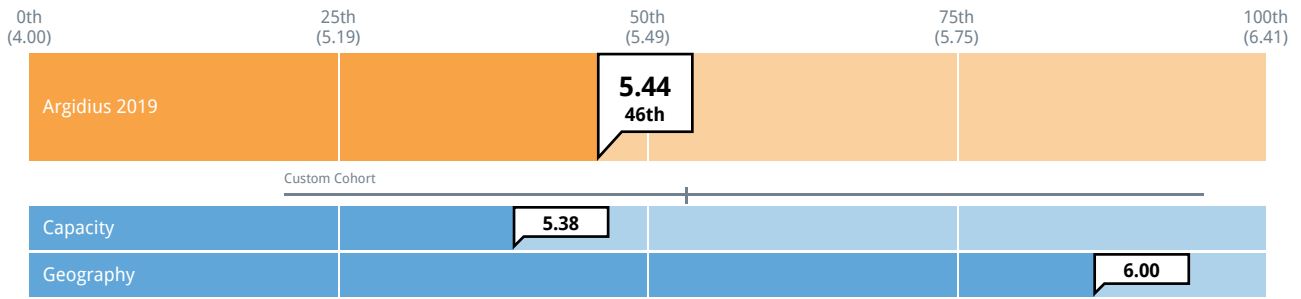
0th (4.00)	25th (5.19)	50th (5.49)	75th (5.75)	100th (6.41)

Argidius 2019 — **5.44** 46th

Custom Cohort

Capacity — 5.38

Geography — 6.00

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

To what extent did the evaluation result in your organization making changes to the work that was evaluated?

1 = Not at all   7 = To a great extent
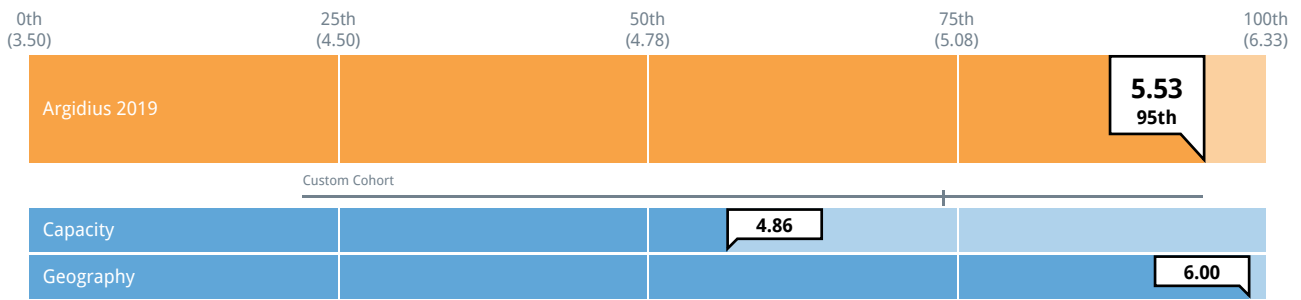
0th (3.50)	25th (4.50)	50th (4.78)	75th (5.08)	100th (6.33)

Argidius 2019 — **5.53** 95th

Custom Cohort

Capacity — 4.86

Geography — 6.00

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

To what extent did the evaluation generate information that you believe will be useful for other organizations?

1 = Not at all   7 = To a great extent

0th (4.00)	25th (5.25)	50th (5.55)	75th (5.75)	100th (6.60)

Argidius 2019 — **5.13** 17th

Custom Cohort

Capacity — 5.00

Geography — 5.33
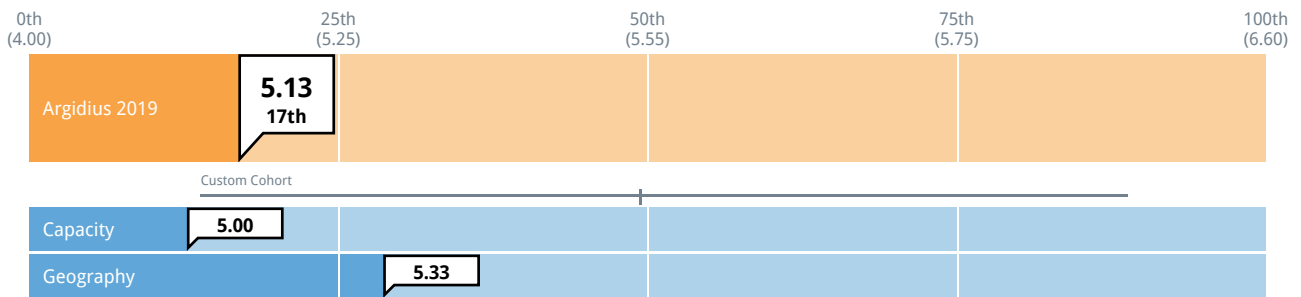
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Dollar Return and Time Spent on Processes

Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant

0th ($0.1K)	25th ($1.5K)	50th ($2.5K)	75th ($4.4K)	100th ($24.5K)

Argidius 2019 — **$2.6K / 54th**

Custom Cohort

Capacity — **$2.5K**

Geography — **$3.1K**
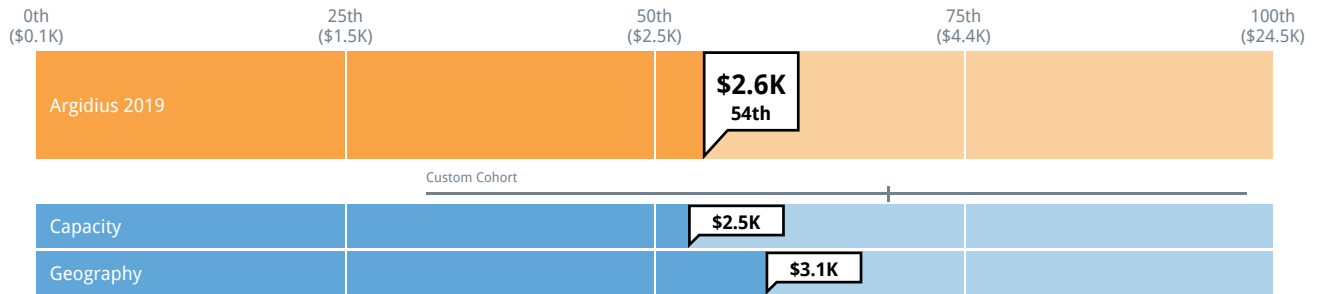
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Median Grant Size

0th ($2K)	25th ($40K)	50th ($100K)	75th ($210K)	100th ($1680K)

Argidius 2019 — **$590K / 93rd**

Custom Cohort

Capacity — **$614K**

Geography — **$552K**
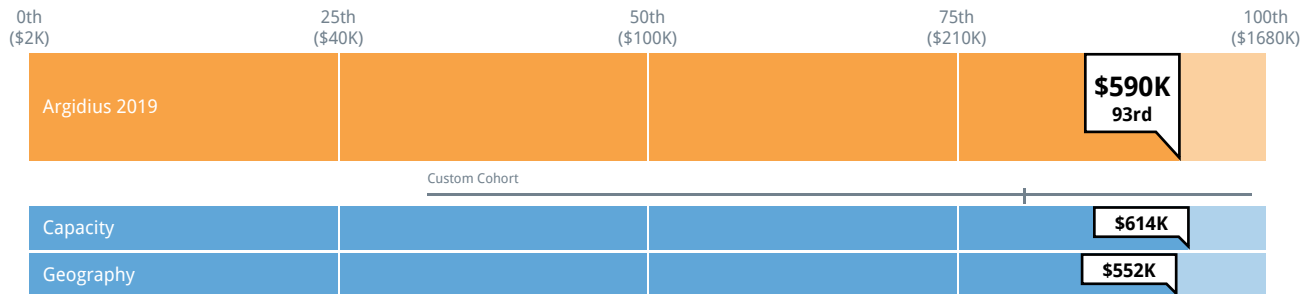
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Median hours spent by grantees on funder requirements over grant lifetime

0th (8hrs)	25th (23hrs)	50th (32hrs)	75th (55hrs)	100th (325hrs)

Argidius 2019 — **240hrs / 100th**

Custom Cohort

Capacity — **260hrs**

Geography — **160hrs**
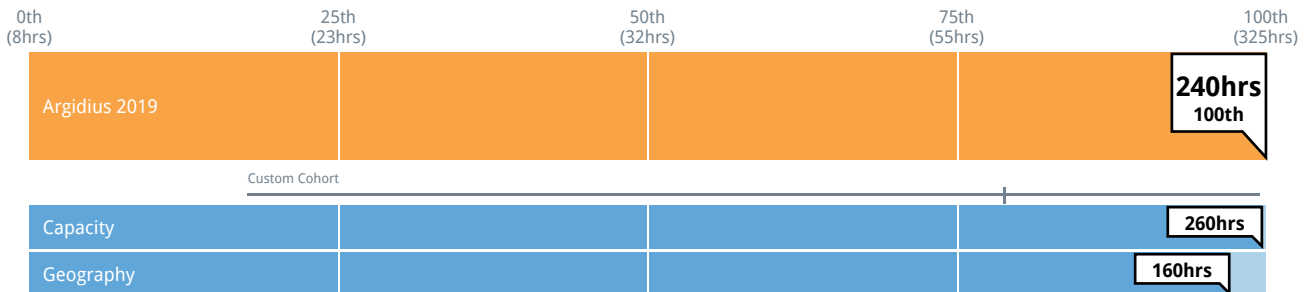
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Time Spent on Selection Process

Median Hours Spent on Proposal and Selection Process

	0th (5hrs)	25th (15hrs)	50th (20hrs)	75th (30hrs)	100th (204hrs)
Argidius 2019				**80hrs** 96th	

Custom Cohort

| Capacity | 150hrs |
| Geography | 80hrs |
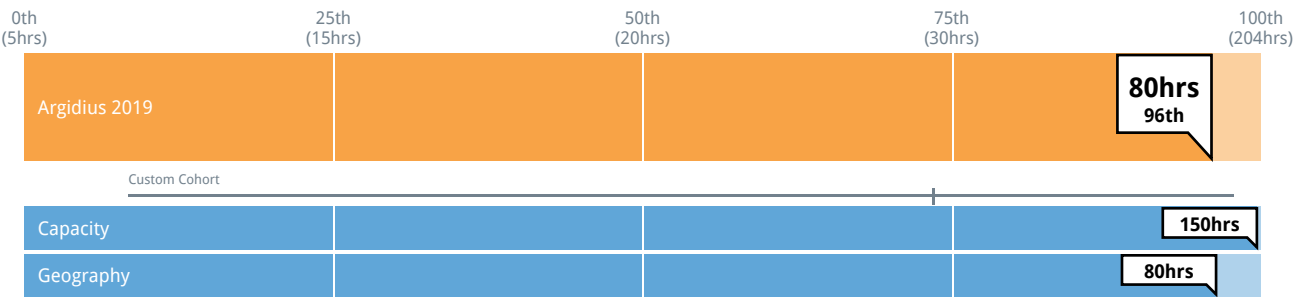
Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

Time Spent On Proposal And Selection Process	Argidius 2019	Average Funder	Custom Cohort
1 to 9 hours	0%	20%	12%
10 to 19 hours	2%	21%	14%
20 to 29 hours	8%	18%	15%
30 to 39 hours	5%	8%	9%
40 to 49 hours	12%	12%	12%
50 to 99 hours	28%	11%	17%
100 to 199 hours	22%	6%	12%
200+ hours	22%	3%	8%

Time Spent On Proposal And Selection Process (By Subgroup)	Capacity	Geography
1 to 9 hours	0%	0%
10 to 19 hours	0%	5%
20 to 29 hours	13%	5%
30 to 39 hours	7%	5%
40 to 49 hours	7%	5%
50 to 99 hours	7%	37%
100 to 199 hours	33%	21%
200+ hours	33%	21%

Time Spent on Reporting and Evaluation Process

Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year

	0th (3hrs)	25th (5hrs)	50th (8hrs)	75th (12hrs)	100th (90hrs)

Argidius 2019 — **40hrs** 99th

Custom Cohort

Capacity — **50hrs**

Geography — **22hrs**
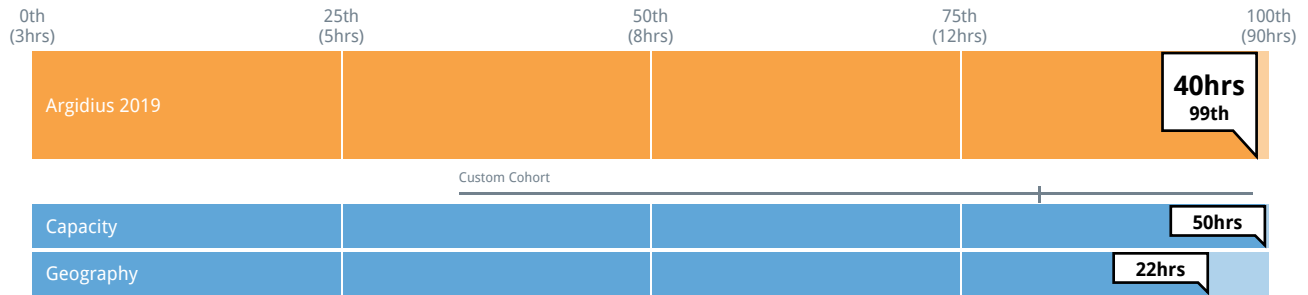
Cohort: Custom Cohort **Past results:** on **Subgroup:** Strategy

Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)	Argidius 2019	Average Funder	Custom Cohort
1 to 9 hours	11%	53%	37%
10 to 19 hours	16%	20%	21%
20 to 29 hours	21%	11%	14%
30 to 39 hours	0%	4%	6%
40 to 49 hours	8%	4%	5%
50 to 99 hours	21%	5%	9%
100+ hours	24%	5%	9%

Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)	Capacity	Geography
1 to 9 hours	0%	17%
10 to 19 hours	7%	22%
20 to 29 hours	29%	22%
30 to 39 hours	0%	0%
40 to 49 hours	7%	6%
50 to 99 hours	36%	6%
100+ hours	21%	28%

Non-Monetary Assistance

Grantees were asked to indicate whether they had received any of the following sixteen types of assistance provided directly or paid for by Argidius.

Management Assistance	Field-Related Assistance	Other Assistance
General management advice	Encouraged/facilitated collaboration	Board development/governance assistance
Strategic planning advice	Insight and advice on your field	Information technology assistance
Financial planning/accounting	Introductions to leaders in field	Communications/marketing/publicity assistance
Development of performance measures	Provided research or best practices	Use of Argidius facilities
	Provided seminars/forums/convenings	Staff/management training
		Fundraising support
		Diversity, equity, and inclusion assistance

Based on their responses, CEP categorized grantees by the pattern of assistance they received. CEP's analysis shows that providing three or fewer assistance activities is often ineffective; it is only when grantees receive one of the two intensive patterns of assistance described below that they have a substantially more positive experience compared to grantees receiving no assistance.
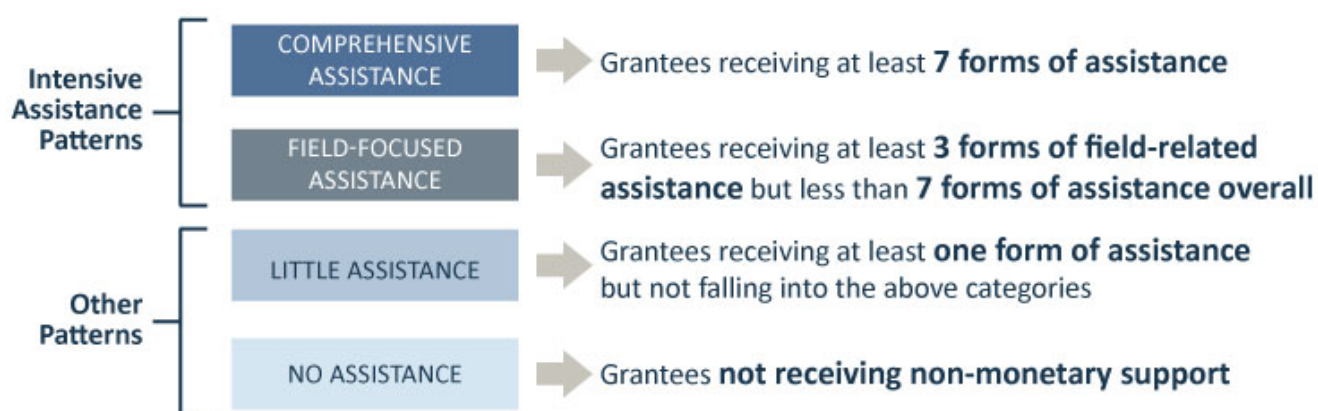
Non-Monetary Assistance Patterns	Argidius 2019	Average Funder	Custom Cohort
Comprehensive	10%	7%	10%
Field-focused	42%	12%	13%
Little	35%	40%	47%
None	12%	41%	30%

Non-Monetary Assistance Patterns (By Subgroup)	Capacity	Geography
Comprehensive	7%	11%
Field-focused	40%	47%
Little	40%	32%
None	13%	11%

Proportion of grantees that received field-focused or comprehensive assistance
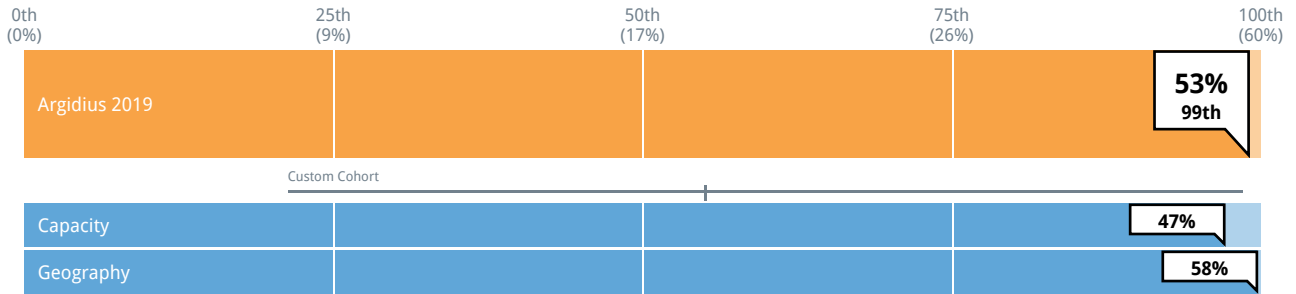
0th (0%)	25th (9%)	50th (17%)	75th (26%)	100th (60%)

Argidius 2019 — **53%** 99th

Custom Cohort

Capacity — **47%**

Geography — **58%**

Cohort: Custom Cohort   **Past results:** on   **Subgroup:** Strategy

The following question was recently added to the grantee survey and depict comparative data from 56 funders in the dataset.

If you have ever requested support from Argidius to help strengthen your organization, how did you determine what specific support to ask for?

■ Argidius 2019 ■ Median Funder

0	20	40	60	80	100

Based on what Argidius told your organization to request
Argidius 2019 — 8%
Median Funder — 19%

Based on what your organization believes Argidius would be willing to fund
Argidius 2019 — 30%
Median Funder — 25%

Based on what your organization needs
Argidius 2019 — 50%
Median Funder — 38%

Based on the results of an assessment or evaluation
Argidius 2019 — 22%
Median Funder — 11%

Not applicable - I have never requested support from Argidius to strengthen my organization
Argidius 2019 — 32%
Median Funder — 45%

Cohort: None   **Past results:** on

If you have ever requested support from Argidius to help strengthen your organization, how did you determine what specific support to ask for? - By Subgroup
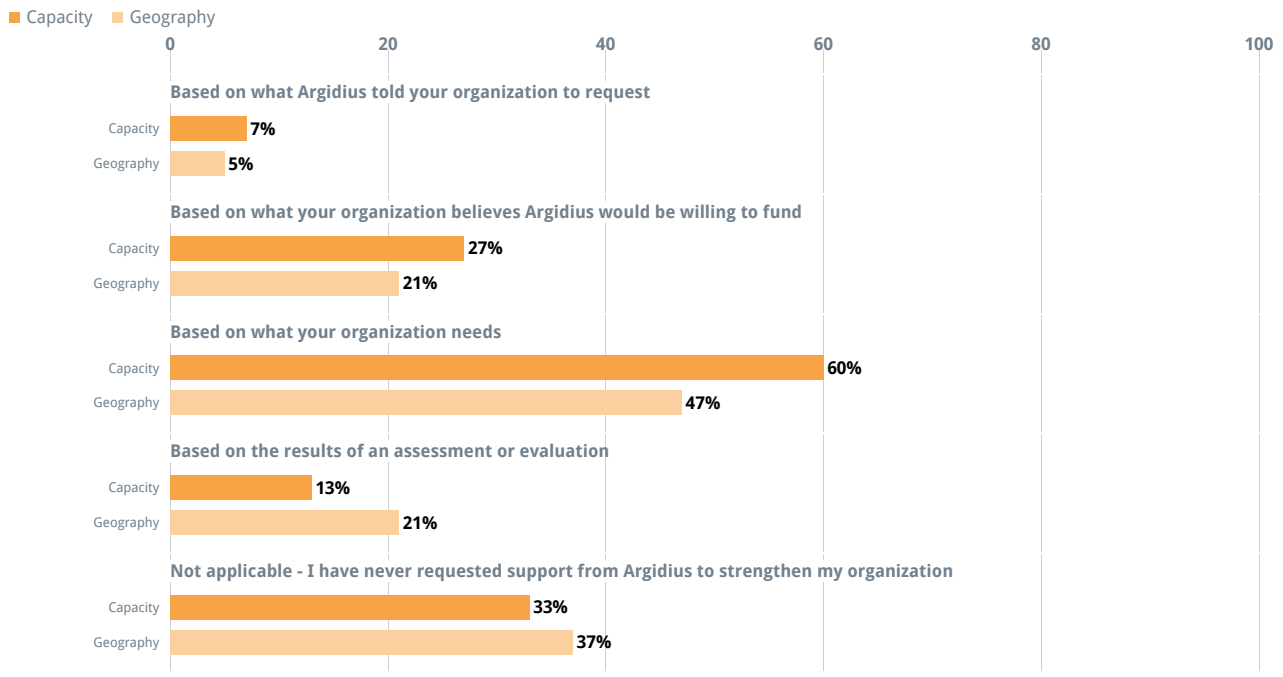
Subgroup: Strategy

Management Assistance Activities

"Please indicate all types of non-monetary assistance, if any, you received (from staff or a third party paid for by Argidius) associated with this funding."

Percentage of Grantees that Received Management Assistance

■ Argidius 2019   ■ Custom Cohort   ■ Median Funder

	0 20 40 60 80 100	

Strategic planning advice
- Argidius 2019 — **28%**
- Custom Cohort — **23%**
- Median Funder — **18%**

General management advice
- Argidius 2019 — **25%**
- Custom Cohort — **15%**
- Median Funder — **12%**

Development of performance measures
- Argidius 2019 — **28%**
- Custom Cohort — **20%**
- Median Funder — **11%**

Financial planning/accounting
- Argidius 2019 — **2%**
- Custom Cohort — **7%**
- Median Funder — **5%**

Cohort: Custom Cohort   **Past results:** on

Percentage of Grantees that Received Management Assistance - By Subgroup

■ Capacity   ■ Geography

	0 20 40 60 80 100	

Strategic planning advice
- Capacity — **33%**
- Geography — **26%**

General management advice
- Capacity — **20%**
- Geography — **32%**

Development of performance measures
- Capacity — **27%**
- Geography — **32%**

Financial planning/accounting
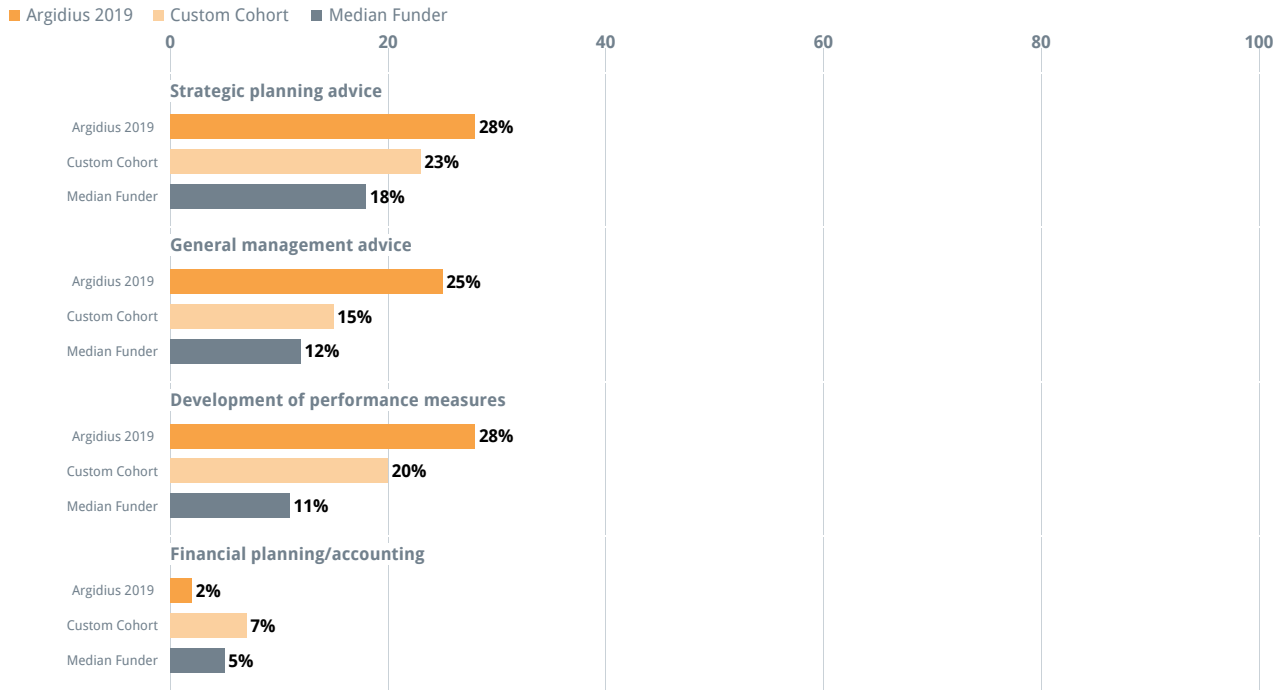- Capacity — **0%**
- Geography — **5%**

Subgroup: Strategy
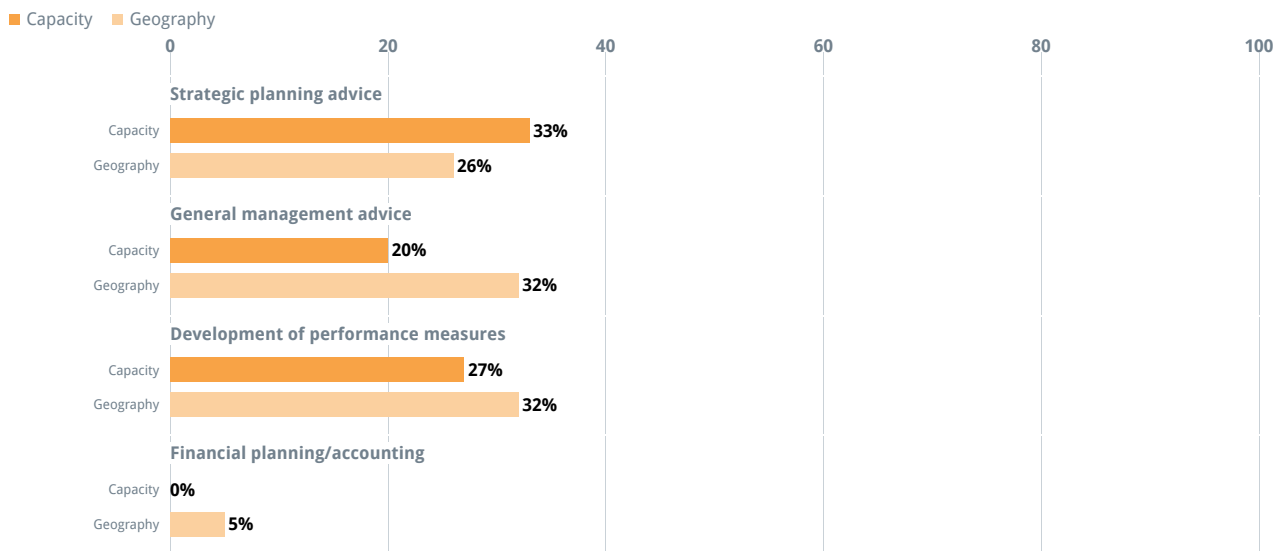
Field-Related Assistance Activities

"Please indicate all types of non-monetary assistance, if any, you received (from staff or a third party paid for by Argidius) associated with this funding."

Percentage of Grantees that Received Field-Related Assistance

■ Argidius 2019   ■ Custom Cohort   ■ Median Funder

Encouraged/facilitated collaboration

Argidius 2019	52%
Custom Cohort	35%
Median Funder	33%

Insight and advice on your field

Argidius 2019	60%
Custom Cohort	29%
Median Funder	25%

Provided seminars/forums/convenings

Argidius 2019	52%
Custom Cohort	25%
Median Funder	24%

Introduction to leaders in the field

Argidius 2019	40%
Custom Cohort	32%
Median Funder	22%

Provided research or best practices

Argidius 2019	60%
Custom Cohort	14%
Median Funder	13%

Cohort: Custom Cohort   **Past results:** on

Percentage of Grantees that Received Field-Related Assistance - By Subgroup

■ Capacity ■ Geography

Encouraged/facilitated collaboration
- Capacity: 40%
- Geography: 53%

Insight and advice on your field
- Capacity: 60%
- Geography: 63%

Provided seminars/forums/convenings
- Capacity: 47%
- Geography: 58%

Introduction to leaders in the field
- Capacity: 33%
- Geography: 42%

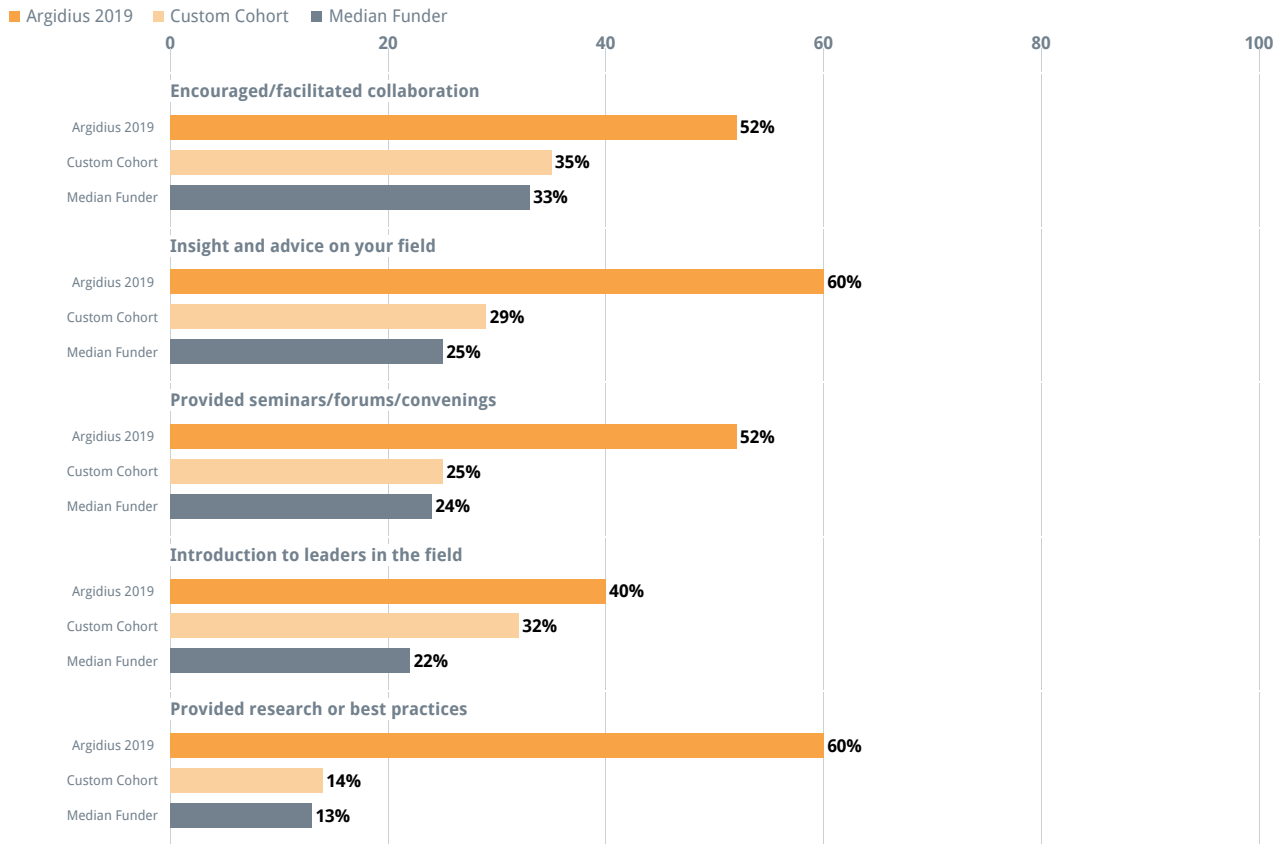**Provided research or best practices**
- Capacity: 67%
- Geography: 58%

Subgroup: Strategy
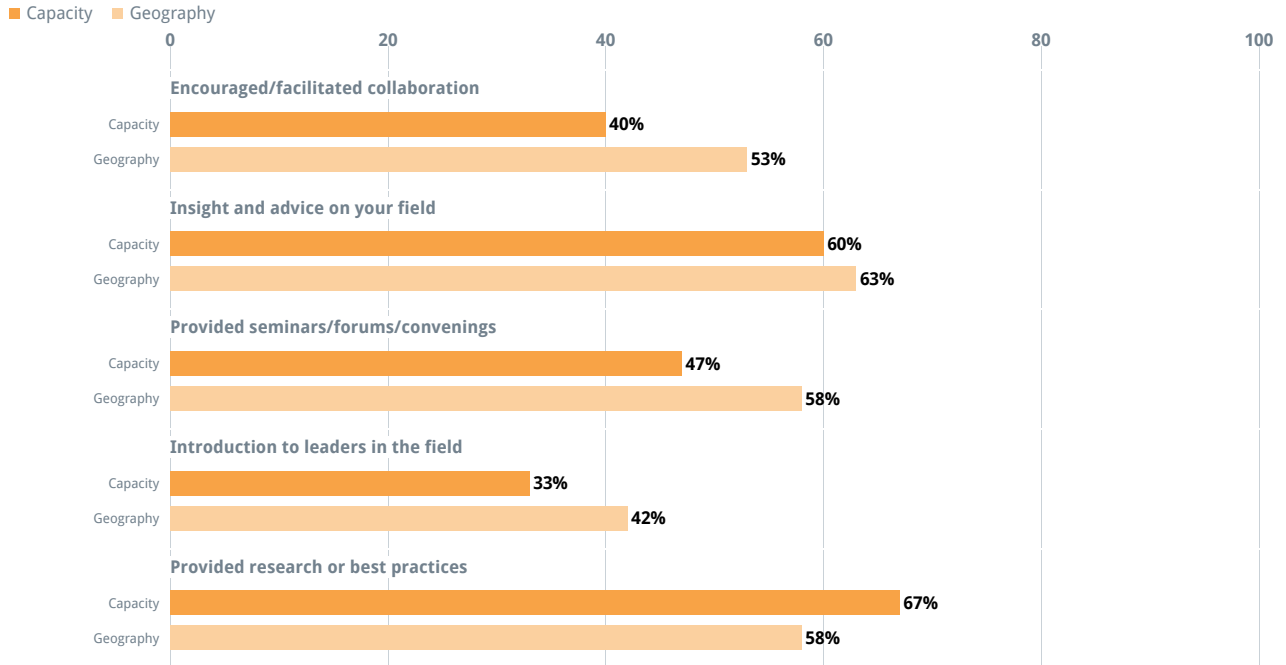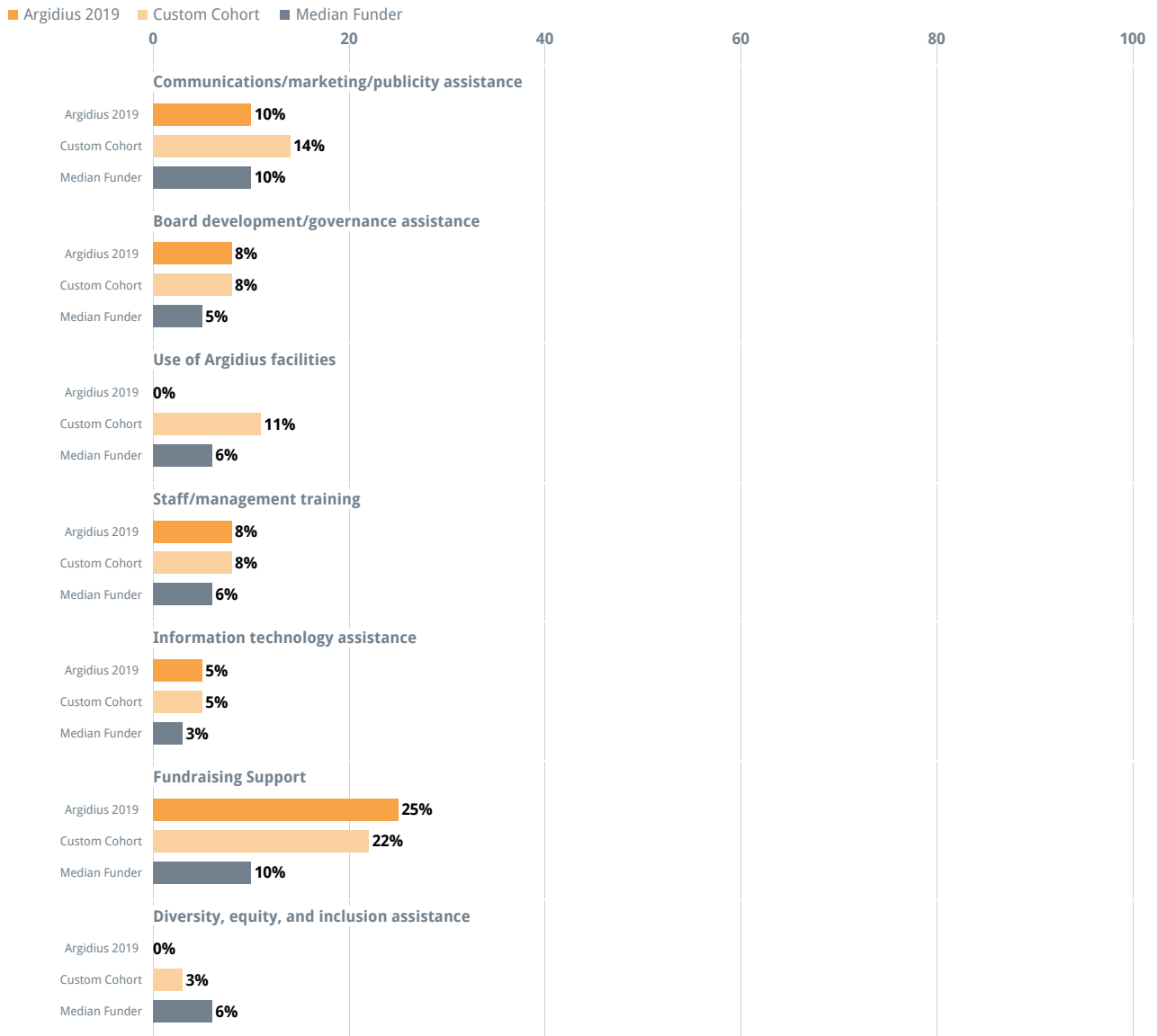
Other Assistance Activities

"Please indicate all types of non-monetary assistance, if any, you received (from staff or a third party paid for by Argidius) associated with this funding."

Percentage of Grantees that Received Other Assistance

■ Argidius 2019 ■ Custom Cohort ■ Median Funder

| | 0 | 20 | 40 | 60 | 80 | 100 |

Communications/marketing/publicity assistance
- Argidius 2019: **10%**
- Custom Cohort: **14%**
- Median Funder: **10%**

Board development/governance assistance
- Argidius 2019: **8%**
- Custom Cohort: **8%**
- Median Funder: **5%**

Use of Argidius facilities
- Argidius 2019: **0%**
- Custom Cohort: **11%**
- Median Funder: **6%**

Staff/management training
- Argidius 2019: **8%**
- Custom Cohort: **8%**
- Median Funder: **6%**

Information technology assistance
- Argidius 2019: **5%**
- Custom Cohort: **5%**
- Median Funder: **3%**

Fundraising Support
- Argidius 2019: **25%**
- Custom Cohort: **22%**
- Median Funder: **10%**

Diversity, equity, and inclusion assistance
- Argidius 2019: **0%**
- Custom Cohort: **3%**
- Median Funder: **6%**

Cohort: Custom Cohort   **Past results:** on

Percentage of Grantees that Received Other Assistance - By Subgroup

■ Capacity ■ Geography
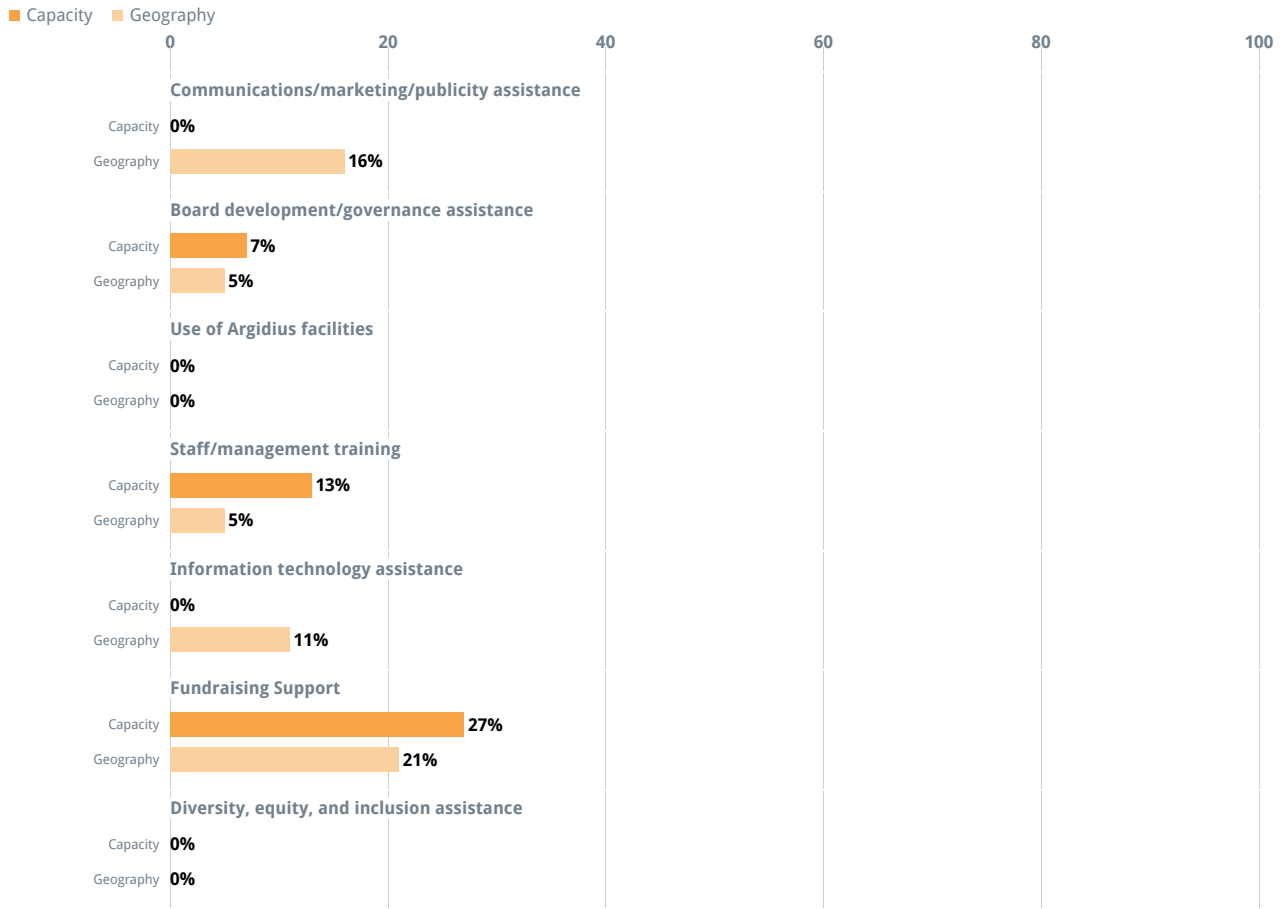
Subgroup: Strategy

Customized Questions

What types of support would be most helpful on your journey towards sustainability? (Please select up to three types of support that would most help your organization on your journey towards sustainability)

■ Argidius 2019

Assistance securing funding from other sources
Argidius 2019 — 48%

Introductions to leaders in the field
Argidius 2019 — 32%

Strategic planning advice
Argidius 2019 — 28%

Exit planning (i.e. support in determining how to proceed when Argidius funding has ended)
Argidius 2019 — 22%

Providing research or best practices
Argidius 2019 — 22%

Encouraging/facilitating collaboration
Argidius 2019 — 20%

Insight and advice on your field
Argidius 2019 — 20%

General operating support
Argidius 2019 — 18%

Communications/marketing/publicity assistance
Argidius 2019 — 12%

Development of performance measures
Argidius 2019 — 10%

General management advice
Argidius 2019 — 8%

Providing seminars/forums/convenings
Argidius 2019 — 8%

Staff/management training
Argidius 2019 — 8%

Risk assessment and mitigation
Argidius 2019 — 5%

Board development/governance assistance
Argidius 2019 — 5%

Information technology assistance
Argidius 2019 — 5%

Financial planning/accounting
Argidius 2019 — 2%

Cohort: None   **Past results:** on

What types of support would be most helpful on your journey towards sustainability? (Please select up to three types of support that would most help your organization on your journey towards sustainability) (cont.)
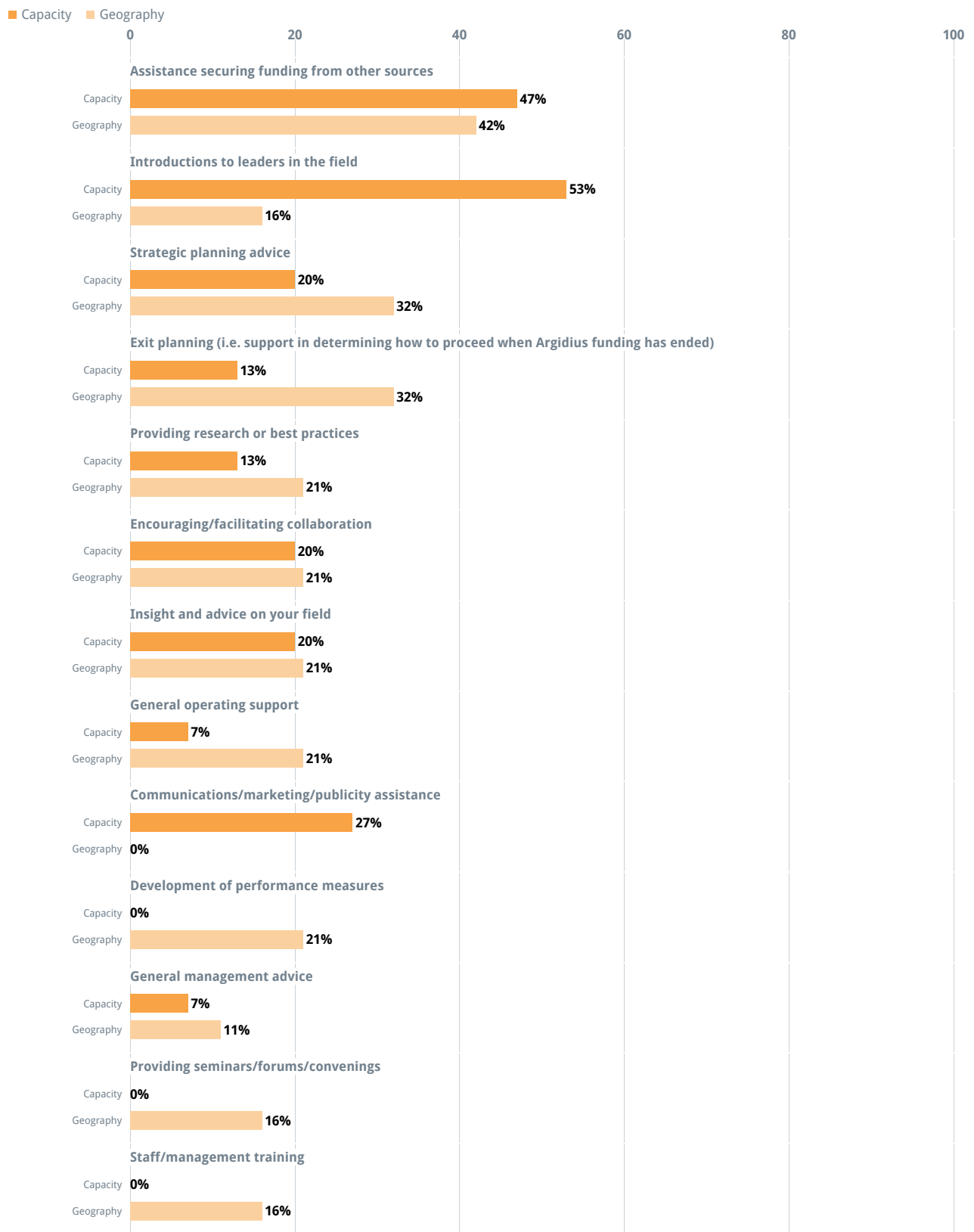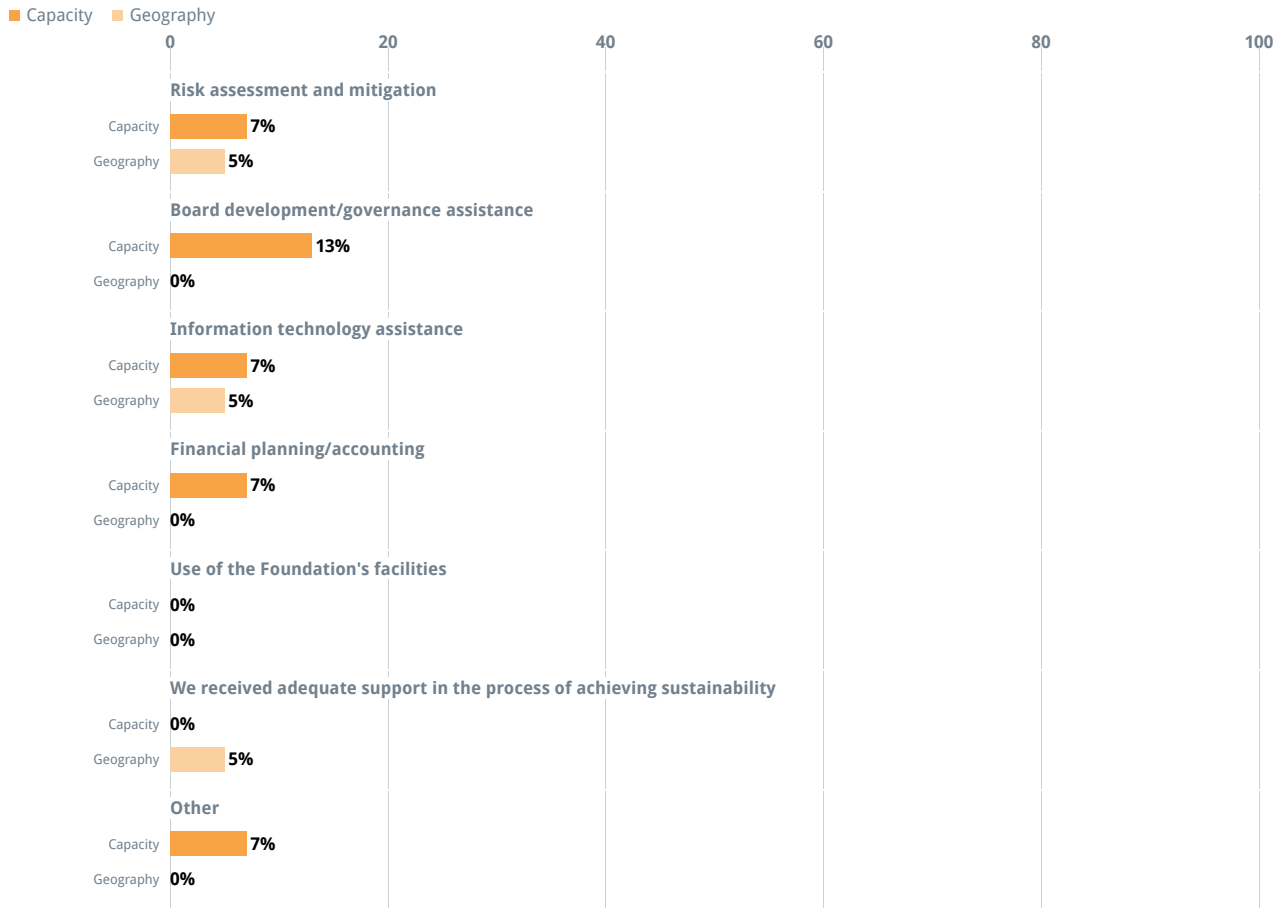
■ Argidius 2019

| | 0 | 20 | 40 | 60 | 80 | 100 |

Use of the Foundation's facilities

Argidius 2019 ■ **2%**

We received adequate support in the process of achieving sustainability

Argidius 2019 ■ **2%**

Other

Argidius 2019 ■ **2%**

Cohort: None   **Past results:** on

What types of support would be most helpful on your journey towards sustainability? (Please select up to three types of support that would most help your organization on your journey towards sustainability) - By Subgroup

Subgroup: Strategy

What types of support would be most helpful on your journey towards sustainability? (Please select up to three types of support that would most help your organization on your journey towards sustainability) - By Subgroup (cont.)
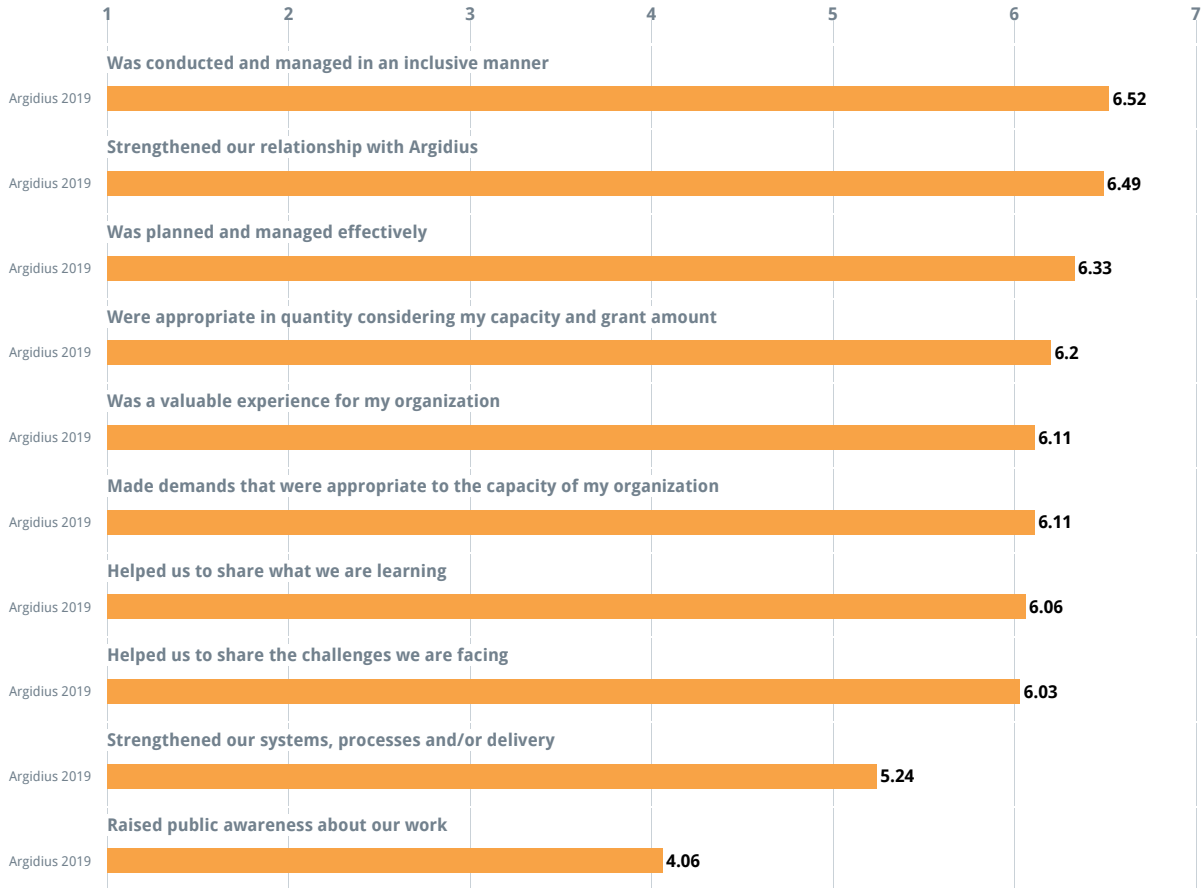

Subgroup: Strategy

Please rate the extent to which you agree or disagree with the following statements: Argidius' visit(s) to my organization:

1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

■ Argidius 2019

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

Was conducted and managed in an inclusive manner
Argidius 2019 — **6.52**

Strengthened our relationship with Argidius
Argidius 2019 — **6.49**

Was planned and managed effectively
Argidius 2019 — **6.33**

Were appropriate in quantity considering my capacity and grant amount
Argidius 2019 — **6.2**

Was a valuable experience for my organization
Argidius 2019 — **6.11**

Made demands that were appropriate to the capacity of my organization
Argidius 2019 — **6.11**

Helped us to share what we are learning
Argidius 2019 — **6.06**

Helped us to share the challenges we are facing
Argidius 2019 — **6.03**

Strengthened our systems, processes and/or delivery
Argidius 2019 — **5.24**

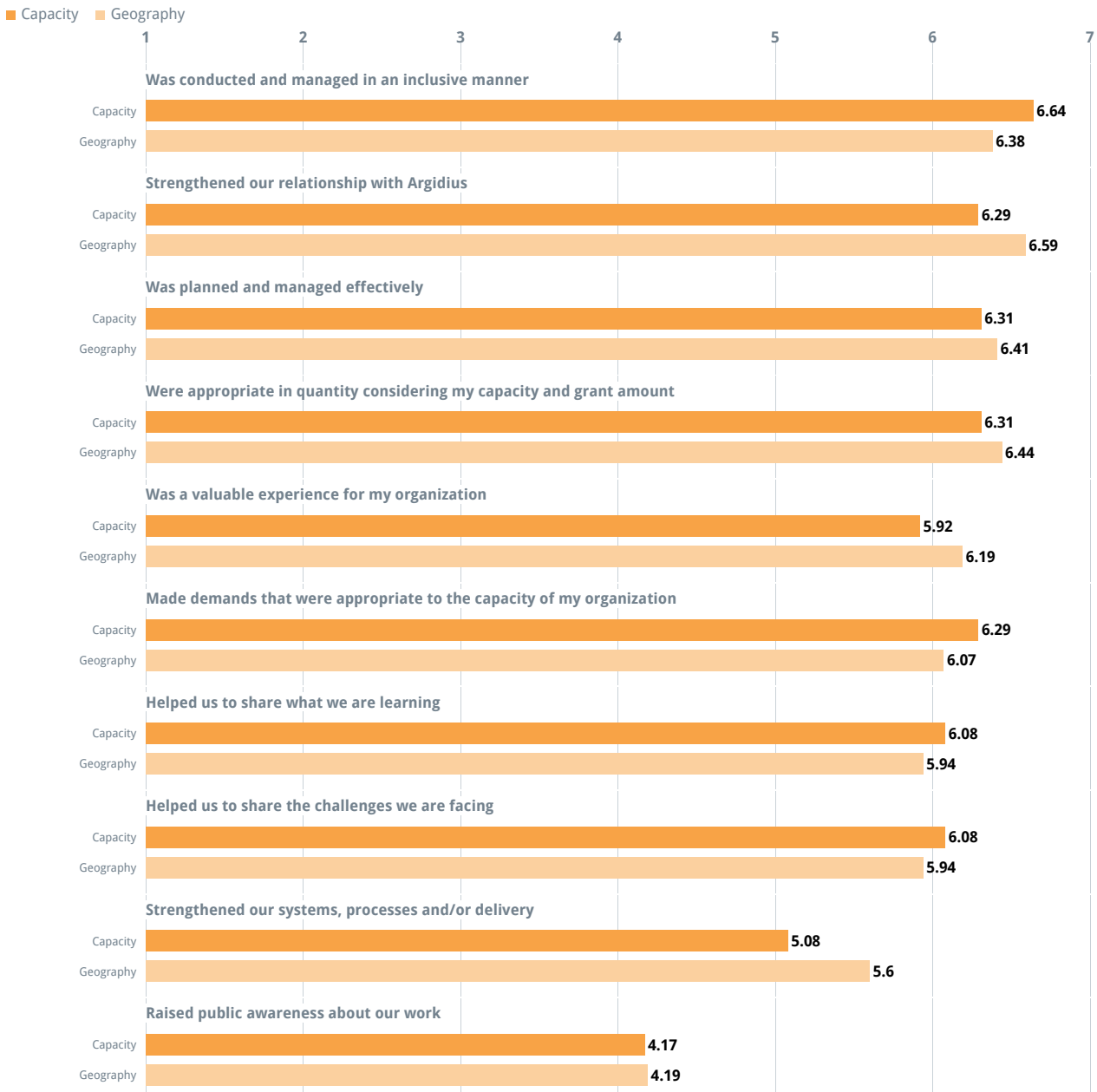**Raised public awareness about our work**
Argidius 2019 — **4.06**

Cohort: None   **Past results:** on

Please rate the extent to which you agree or disagree with the following statements: Argidius' visit(s) to my organization: - By Subgroup
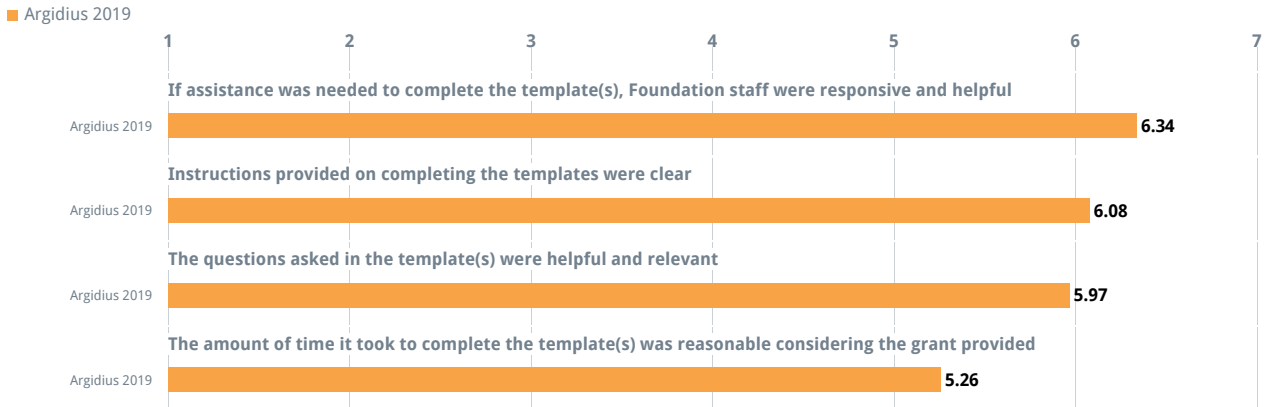
1 = Strongly disagree   **4** = Neither agree nor disagree   **7** = Strongly agree

■ Capacity   ■ Geography

Was conducted and managed in an inclusive manner
Capacity: 6.64
Geography: 6.38

Strengthened our relationship with Argidius
Capacity: 6.29
Geography: 6.59

Was planned and managed effectively
Capacity: 6.31
Geography: 6.41

Were appropriate in quantity considering my capacity and grant amount
Capacity: 6.31
Geography: 6.44

Was a valuable experience for my organization
Capacity: 5.92
Geography: 6.19

Made demands that were appropriate to the capacity of my organization
Capacity: 6.29
Geography: 6.07

Helped us to share what we are learning
Capacity: 6.08
Geography: 5.94

Helped us to share the challenges we are facing
Capacity: 6.08
Geography: 5.94

Strengthened our systems, processes and/or delivery
Capacity: 5.08
Geography: 5.6

Raised public awareness about our work
Capacity: 4.17
Geography: 4.19

Subgroup: Strategy

How strongly do you agree or disagree with the following statements concerning Argidius' application and reporting templates (including the logframe, partner income form and reporting guidelines)?
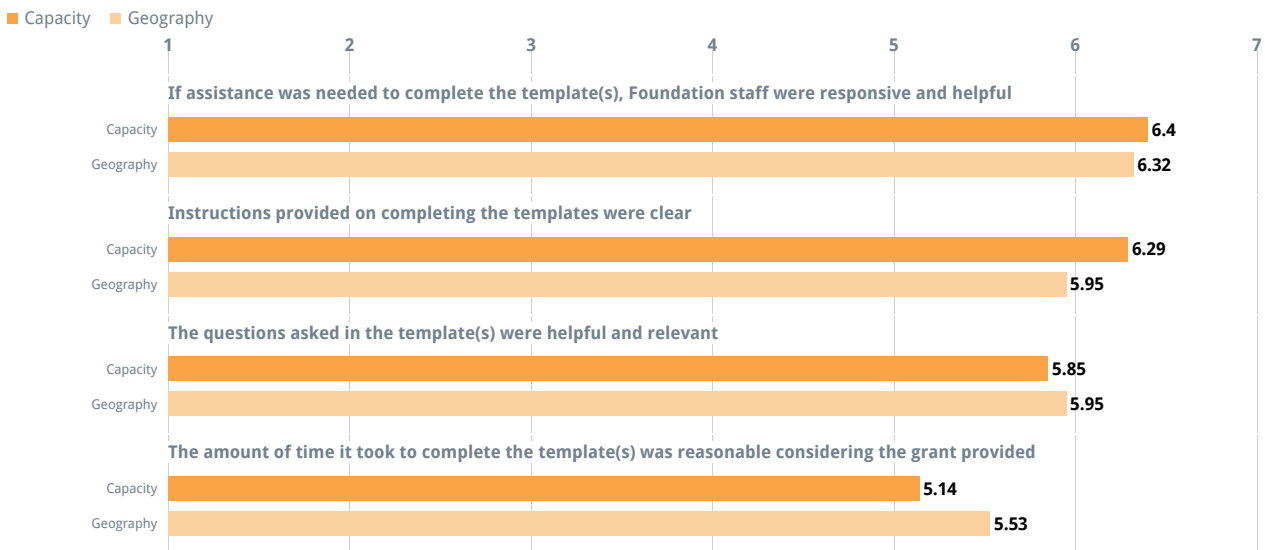
| 1 = Strongly disagree | 4 = Neither agree nor disagree | 7 = Strongly agree |

■ Argidius 2019

If assistance was needed to complete the template(s), Foundation staff were responsive and helpful

Argidius 2019 — **6.34**

Instructions provided on completing the templates were clear

Argidius 2019 — **6.08**

The questions asked in the template(s) were helpful and relevant

Argidius 2019 — **5.97**

The amount of time it took to complete the template(s) was reasonable considering the grant provided

Argidius 2019 — **5.26**

Cohort: None   **Past results:** on

How strongly do you agree or disagree with the following statements concerning Argidius' application and reporting templates (including the logframe, partner income form and reporting guidelines)? - By Subgroup

| 1 = Strongly disagree | 4 = Neither agree nor disagree | 7 = Strongly agree |

■ Capacity   ■ Geography

If assistance was needed to complete the template(s), Foundation staff were responsive and helpful

Capacity — **6.4**
Geography — **6.32**

Instructions provided on completing the templates were clear

Capacity — **6.29**
Geography — **5.95**

The questions asked in the template(s) were helpful and relevant

Capacity — **5.85**
Geography — **5.95**

The amount of time it took to complete the template(s) was reasonable considering the grant provided

Capacity — **5.14**
Geography — **5.53**

Subgroup: Strategy

Grantees' Open-Ended Comments

In the Grantee Perception Report survey, CEP asks three open-ended questions:

1. "Please comment on the quality of Argidius's processes, interactions, and communications. Your answer will help us better understand what it is like to work with Argidius."
2. "Please comment on the impact Argidius is having on your field, community, or organization. Your answer will help us to better understand the nature of Argidius's impact."
3. "What specific improvements would you suggest that would make Argidius a better funder?"

To download the full set of grantee comments and suggestions, please refer to the "Downloads" dropdown menu at the top right of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents.

CEP's Qualitative Analysis

CEP thoroughly reviews each comment submitted and conducts comprehensive qualitative analysis on two of these questions in the GPR.

The following pages outline the results of CEP's analyses.

Quality of Processes, Interactions and Communications

Grantees were asked to comment on the quality of Argidius' processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

Positivity of Comments about the Quality of Argidius' Processes, Interactions, and Communications

▪ Positive comment ▪ Comment with at least one constructive theme

Argidius 2019	58%	42%
Custom Cohort	66%	34%
Average Funder	73%	27%
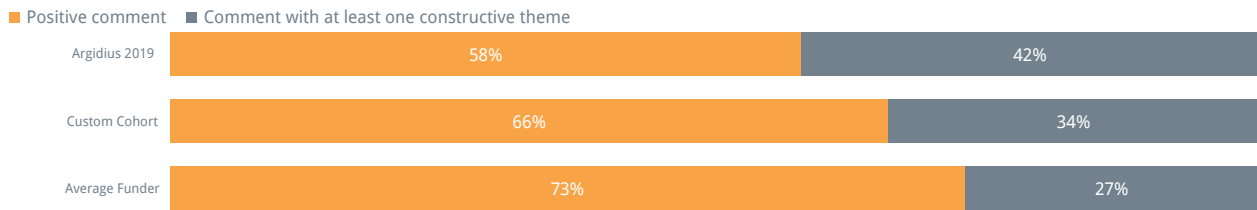
Cohort: Custom Cohort   **Past results:** on

Grantees' Suggestions

Grantees were asked to provide any suggestions for how Argidius could improve. The 40 grantees that responded to the survey provided 45 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Proportion of Grantee Suggestions by Topic

Topic of Suggestion	Proportion
Non-monetary Assistance	31%
Reporting and Evaluation Processes	20%
Impact on Grantees' Fields	16%
Interactions	13%
Grantmaking Characteristics	7%
Proposal and Selection Process	7%
Staff Capacity	7%

Selected Comments

Grantees were asked to provide any suggestions for how Argidius could improve. The 40 grantees that responded to the survey provided a total of 45 distinct suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Non-monetary Assistance (31% N=14)

- Assist Grantees in Securing Additional Funding (N = 4)

    ◦ "More introductions to other potential technical and financial partners..."
    ◦ "...That they help us, train us, or guide us in raising funds with other strategic partners so we can make progress in terms of institutional sustainability..."
    ◦ "...Another suggestion...is to use your experience as leverage to mobilize other donors into the field. You are a credible donor and can convince others to become co-donors on projects..."
    ◦ "...More connections to other key stakeholders in the industry and open doors to experts in the field. They are open to this but I don't think it's an active process or one where follow through is particularly good."

- Foster Grantee Collaborations (N = 3)

    ◦ "...Maybe one aspect that could improve is pushing for different sponsored organizations to work together in proposing programs to avoid overlapping efforts."
    ◦ "...Bring grantees together and promote collaboration and partnerships that include proposals."
    ◦ "...They need to better utilize areas of overlap between the different organizations they fund."

- Convene Grantees (N = 2)

    ◦ "...Perhaps you could actively spread your strategy or learnings across the recipients of funds, e.g. through organizing a series of webinars explaining your strategy with associated examples of projects. This encourages others to learn and share..."
    ◦ "...Why not have an event gathering initiatives funded by Argidius in order to create connexions and learn from each other?"

- Provide Capacity Building Support (N = 2)

    ◦ "...We would propose an open conversation about the other forms of support that are available (we only heard about them through the survey) and how they might be beneficial and could be used to strengthen the grantee organisation...."
    ◦ "Considering hiring an entrepreneur in residence to help make the foundation more effective at leveraging human capital and building trust and collaboration across the sector. Or at the very least invest in more leadership development for portfolio organizations. Sometimes it is helpful for foundations to think like entrepreneurs and not investors..."

- Share Learnings with Grantees (N = 2)

    ◦ "More pro-active exchange of knowledge and insights before and during the funding period."
    ◦ "...Sharing of lessons/opportunities learnt by other grant recipients."

- Collaborate with Partners (N = 1)

    ◦ "...Spend more time co-designing projects with selected partners..."

Reporting and Evaluation Processes (20% N=9)

- Establish Shared Metrics for Reporting and Evaluation (N = 6)

    ◦ "The only challenge is the M&E metrics. Although we recognize the validity of, need for, and utility of the data and the analysis arising therefrom, it is very difficult to get the level of reliable detail required from SMEs / SGBs (and/or the partners that work with them), which adds costs to program implementation and raises questions of the credibility of the data and analysis."
    ◦ "The external evaluation component is a valuable exercise that allowed for an objective assessment of our operations. However, it is possible to make it better by providing a framework for how it will be conducted from the onset so that there is better alignment with the contracted party."
    ◦ "Understand the limiting factors for their grantees when it comes to data collection capabilities."
    ◦ "...Try to understand what makes an organization truly proud - and focus on understanding how well they do at that thing, not just how well they do at the metrics Argidius cares about..."
    ◦ "...Help grantees capture more qualitative data that magnifies the impact of their and grantees work. The human and people stories matter."
    ◦ "...We love how much you rely on data, but be careful of drawing conclusions before the data has matured (e.g. you have a long-enough and large-enough set to see what long-term growth & outcomes look like)..."

- Streamline Reporting and Evaluation Process (N = 2)

    ◦ "...While their proposal process is easy to navigate, I believe they would streamline the reporting process, particularly on enterprise level data, which works well for small scale accelerator programmes, but needs to be more flexible given the different type of interventions they are now supporting."
    ◦ "We understand the necessity of research, nevertheless, the reporting requirements (ex. enterprise level data) can be very time consuming and challenging for the team. A little more pragmatism in the field of results measurement would be apreciated."

- Establish Clear Expectations for Reporting and Evaluation Process (N = 1)

    ◦ "...The only thing that would have been helpful would have been clarity on the amount of time that might be required for monitoring and evaluation and

for team collaboration activities. This might be represented by a few short examples from other programmes e.g. cases on the size and scope of a programme and the amount of time spent on these activities as compared with programme delivery itself..."

Impact on Grantees' Fields (16% N=7)

- Re-examine Funding Priorities (N = 3)

  ◦ "Expand the list of countries they focus on to create more room for experimentation in different environments."
  ◦ "...Continue to fund innovation and new ideas..."
  ◦ "...Take a systems thinking approach to entrepreneurial ecosystem development..."

- Share Perspective on Measuring, Evaluation, and Learning with Field (N = 2)

  ◦ "...Advocate for other funders to a) take the risk off of experimentation; e.g. don't make payment milestones contingent on outcomes, which means implementers can only do things they know will work, not things they think might work b) focus on quality & outcomes, not only cost..."
  ◦ "...A common issue with donors is stringent and rigid reporting requirements. However Argidius are a step ahead in this field, as they encouraged us to build our strategy and targets, and then base our Argidius reporting metrics off of that. So my only advice would be for them to work with more donors and show them that this is a much more effective way of reporting, as it saves grantees like us immeasurable time and effort."

- Use Learnings to Advance Knowledge in the Field (N = 1)

  ◦ "Increase advocacy so that other foundations copy the mindset of Argidius partners. Argidius is among the few that can recognize the power of financing good organizations for their projects."

- Use Leverage to Influence Public Policy (N = 1)

  ◦ "...You can use your leverage to influence the public policy and ecosystem a bit more."

Interactions (13% N=6)

- More Frequent Interactions (N = 3)

  ◦ "...Relationships should be established for the long-term. Realistically speaking there won't be development and project results within a short term. It can be that the agreements are given a concrete duration, but we need to work together on a strategic plan..."
  ◦ "...Not sure whether possible in practice (small team), but would be very interested in interacting more frequently, also beyond the scope of what Argidius funded, to bounce of ideas and learn from sharing experiences..."
  ◦ "...We would also appreciate more opportunities to meet (i.e. when our leadership happens to be in Switzerland) to share about other areas of our work...."

- Site Visits (N = 2)

  ◦ "..More of an advance notice of the project visits, so we can make the most of them..."
  ◦ "...When Argidius board members visit us, they should have a defined subject in mind. We know that they have a great experience, but unfortunately the language barrier limits us..."

- Foster Relationships Based on Trust (N = 1)

  ◦ "...At certain points it didn't feel like a trust based relationship was being developed or one that fully acknowledged the significant experience, positive reputation or expertise of the grantee organization."

Grantmaking Characteristics (7% N=3)

- Grant Size (N = 1)

  ◦ "...Increasing financial resources of Argidius would certainly help to do more on an even larger scale...."

- Grant Type (N = 1)

  ◦ "...I think it would be interesting to further explore [emergency funding], especially because many countries in Central America are unfortunately showing a very similar political and economic trend to that of [our country]..."

- Other (N = 1)

  ◦ "...Create a pooled grant facility, ala Co-Impact..."

Proposal and Selection Process (7% N=3)

- Streamline Proposal Process (N = 2)

  ◦ "Make the grant making process a little shorter, especially if the program/organization has already been vetted..."
  ◦ "It would be quite beneficial to simplify the overall proposal process..."

- Decrease Time Between Submission of Proposal and Funding Commitment (N = 1)

  ◦ "...Move quickly with successful partners -- use a faster decision-making & application process for existing partners who are delivering expected outcomes already. Aim for 3 months from interest to disbursement..."

Staff Capacity (7% N=3)

- Consider Increasing Staff Capacity (N = 3)

  - "They simply need to have more staff on their team...."
  - "...[Expand] the staff as well, since the support is always extremely helpful and relevant."
  - "...At senior level, it seems there's a key man risk situation."

Contextual Data

Grantmaking Characteristics

Length of Grant Awarded	Argidius 2019	Median Funder	Custom Cohort
Average grant length	3.1 years	2.2 years	2.3 years

Length of Grant Awarded	Argidius 2019	Average Funder	Custom Cohort
1 year	2%	44%	32%
2 years	12%	24%	24%
3 years	62%	19%	27%
4 years	15%	4%	7%
5 or more years	8%	8%	9%

Was the funding you received restricted to a specific use?	Argidius 2019	Average Funder	Custom Cohort
No, this funding was not restricted to a specific use (i.e. general operating, core support)	12%	21%	11%
Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)	88%	79%	89%

Grantmaking Characteristics - By Subgroup

Length of Grant Awarded (By Subgroup)	Capacity	Geography
Average grant length	2.9 years	3.1 years

Length of Grant Awarded (By Subgroup)	Capacity	Geography
1 year	0%	5%
2 years	20%	5%
3 years	67%	68%
4 years	7%	11%
5 or more years	7%	11%

Was the funding you received restricted to a specific use? (By Subgroup)	Capacity	Geography
No, this funding was not restricted to a specific use (i.e. general operating, core support)	20%	11%
Yes, this funding was restricted to a specific use (e.g. supported a specific program, project, capital need, etc.)	80%	89%

Grant Size

Grant Amount Awarded	Argidius 2019	Median Funder	Custom Cohort
Median grant size	$589.6K	$100K	$250K

Grant Amount Awarded	Argidius 2019	Average Funder	Custom Cohort
Less than $10K	3%	9%	2%
$10K - $24K	0%	12%	4%
$25K - $49K	3%	13%	8%
$50K - $99K	3%	15%	13%
$100K - $149K	0%	10%	9%
$150K - $299K	18%	16%	19%
$300K - $499K	13%	9%	13%
$500K - $999K	38%	8%	14%
$1MM and above	23%	9%	18%

Median Percent of Budget Funded by Grant (Annualized)	Argidius 2019	Median Funder	Custom Cohort
Size of grant relative to size of grantee budget	10%	4%	6%

Grant Size - By Subgroup

Grant Amount Awarded (By Subgroup)	Capacity	Geography
Median grant size	$614.2K	$551.9K

Grant Amount Awarded (By Subgroup)	Capacity	Geography
Less than $10K	7%	0%
$10K - $24K	0%	0%
$25K - $49K	0%	0%
$50K - $99K	0%	5%
$100K - $149K	0%	0%
$150K - $299K	14%	16%
$300K - $499K	7%	21%
$500K - $999K	36%	42%
$1MM and above	36%	16%

Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)	Capacity	Geography
Size of grant relative to size of grantee budget	9%	26%

Grantee Characteristics

Operating Budget of Grantee Organization	Argidius 2019	Median Funder	Custom Cohort
Median Budget	$1.3M	$1.5M	$2.9M

Operating Budget of Grantee Organization	Argidius 2019	Average Funder	Custom Cohort
<$100K	0%	8%	5%
$100K - $499K	14%	19%	15%
$500K - $999K	19%	13%	13%
$1MM - $4.9MM	39%	30%	31%
$5MM - $24MM	14%	18%	22%
>=$25MM	14%	12%	14%

Grantee Characteristics - By Subgroup

Operating Budget of Grantee Organization (By Subgroup)	Capacity	Geography
Median Budget	$2.1M	$1M

Operating Budget of Grantee Organization (By Subgroup)	Capacity	Geography
<$100K	0%	0%
$100K - $499K	0%	24%
$500K - $999K	14%	29%
$1MM - $4.9MM	57%	29%
$5MM - $24MM	14%	6%
>=$25MM	14%	12%

Funding Relationship

Pattern of Grantees' Funding Relationship with Argidius	Argidius 2019	Average Funder	Custom Cohort
First grant received from Argidius	62%	28%	37%
Consistent funding in the past	28%	54%	47%
Inconsistent funding in the past	10%	18%	16%

Funding Status	Argidius 2019	Median Funder	Custom Cohort
Percent of grantees currently receiving funding from Argidius	87%	82%	86%

Funding Relationship - by Subgroup

Funding Status (By Subgroup)	Capacity	Geography
Percent of grantees currently receiving funding from Argidius	80%	94%

Pattern of Grantees' Funding Relationship with Argidius (By Subgroup)	Capacity	Geography
First grant received from Argidius	33%	89%
Consistent funding in the past	47%	5%
Inconsistent funding in the past	20%	5%

Grantee Demographics

Job Title of Respondents	Argidius 2019	Average Funder	Custom Cohort
Executive Director	42%	47%	45%
Other Senior Management	28%	17%	21%
Project Director	15%	13%	14%
Development Director	5%	8%	8%
Other Development Staff	10%	8%	8%
Volunteer	0%	1%	0%
Other	0%	6%	5%

Please select the option that represents how you best describe yourself:	Argidius 2019	Average Funder	Custom Cohort
Female	40%	62%	54%
Male	57%	34%	42%
Prefer to self-identify	0%	0%	0%
Prefer not to say	2%	3%	3%

Funder Characteristics

Financial Information	Argidius 2019	Median Funder	Custom Cohort
Total assets	N/A	$230.3M	$247.4M
Total giving	N/A	$17.1M	$60.3M

Funder Staffing	Argidius 2019	Median Funder	Custom Cohort
Total staff (FTEs)	6	16	90
Percent of staff who are program staff	83%	42%	43%

Grantmaking Processes	Argidius 2019	Median Funder	Custom Cohort
Proportion of grants that are invitation-only	70%	41%	95%
Proportion of grantmaking dollars that are invitation-only	85%	56%	97%

Additional Survey Information

On many questions in the grantee survey, grantees are allowed to select "don't know" or "not applicable" if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to Argidius's grantee survey was 40.

Question Text	Number of Responses
Overall, how would you rate the Foundation's impact on your field?	36
How well does the Foundation understand the field in which you work?	40
To what extent has the Foundation advanced the state of knowledge in your field?	39
To what extent has the Foundation affected public policy in your field?	22
Overall, how would you rate the Foundation's impact on your local community?	33
How well does the Foundation understand the local community in which you work?	37
How well does the Foundation understand the social, cultural, or socioeconomic factors that affect your work?	40
How well does the Foundation understand your organization's strategy and goals?	39
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Foundation?	39
How often do/did you have contact with your program officer during this grant?	40
Who most frequently initiated the contact you had with your program officer during this grant?	40
Did the Foundation conduct a site visit during the selection process or during the course of this grant?	40
Has your main contact at the Foundation changed in the past six months?	40
Did you submit a proposal to the Foundation for this grant?	40
As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?	40
How much time elapsed from the submission of the grant proposal to clear commitment of funding?	37
Are you currently receiving funding from the Foundation?	39
Which of the following best describes the pattern of your organization's funding relationship with the Foundation?	40
How well does the Foundation understand your intended beneficiaries' needs?	39
To what extent do the Foundation's funding priorities reflect a deep understanding of your intended beneficiaries' needs?	38
Have you participated in a reporting or evaluation process?	39
To what extent was the Foundation's reporting process...Adaptable, if necessary, to fit your circumstances?	34
To what extent was the Foundation's reporting process...A helpful opportunity for you to reflect and learn?	37
To what extent was the Foundation's reporting process...Relevant, with questions and measures pertinent to the work funded by this grant?	38
To what extent was the Foundation's reporting process...Straightforward?	38
To what extent was the Foundation's reporting process...Aligned appropriately to the timing of your work ?	38
Did the Foundation provide financial support for the evaluation?	18
To what extent did the evaluation...Result in you making changes to the work that was evaluated?	17
To what extent did the evaluation...Incorporate your input in the design of the evaluation?	18
To what extent did the evaluation...Generate information that you believe will be useful for other organizations?	16
Funder-Grantee Relationships Summary Measure	38
Understanding Summary Measure	39
To what extent did the Foundation exhibit the following during this grant…Trust in your organization's staff	40

Question Text	Number of Responses
To what extent did the Foundation exhibit the following during this grant…Candor about the Foundation's perspectives on your work	39
To what extent did the Foundation exhibit the following during this grant…Respectful interaction	39
To what extent did the Foundation exhibit the following during this grant…Compassion for those affected by your work	39
Was the funding you received restricted to a specific use?	40
If you have ever requested support from the Foundation to help strengthen your organization, how did you determine what specific support to ask for?	
Based on what the Foundation told your organization to request	40
Based on what your organization believes the Foundation would be willing to fund	40
Based on what your organization needs	40
Based on the results of an assessment or evaluation	40
Not applicable - I have never requested support from the Foundation to strengthen my organization	40
Custom Questions	
Please rate the extent to which you agree or disagree with the following statements: Argidius' visit(s) to my organization:	
Strengthened our relationship with Argidius	37
Strengthened our systems, processes and/or delivery	34
Helped us to share what we are learning	35
Helped us to share the challenges we are facing	35
Raised public awareness about our work	33
Was planned and managed effectively	36
Was a valuable experience for my organization	35
Made demands that were appropriate to the capacity of my organization	35
Was conducted and managed in an inclusive manner	33
Were appropriate in quantity considering my capacity and grant amount	35
How strongly do you agree or disagree with the following statements concerning Argidius' application and reporting templates (including the logframe, partner income form and reporting guidelines)?	
The amount of time it took to complete the template(s) was reasonable considering the grant provided	39
If assistance was needed to complete the template(s), Foundation staff were responsive and helpful	35
The questions asked in the template(s) were helpful and relevant	38
Instructions provided on completing the templates were clear	39

About CEP and Contact Information

Mission:

To provide data and create insight so philanthropic funders can better define, assess, and improve their effectiveness – and, as a result, their intended impact.

Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

About the GPR

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

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